# Consolidated Financial Statements and Report of Independent Certified Public Accountants 

Alzheimer's Association

June 30, 2021 and 2020
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## REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors
Alzheimer's Association

## Report on the financial statements

We have audited the accompanying consolidated financial statements of Alzheimer's Association and affiliates (together, the "Association"), which comprise the consolidated statements of financial position as of June 30, 2021 and 2020, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

## Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Association's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Alzheimer's Association and affiliates as of June 30, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Supplementary information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position and activities as of and for the years ended June 30, 2021 and 2020 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

## Aunt Thoutan LLP

Chicago, Illinois
October 18, 2021

## Alzheimer's Association <br> CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

## June 30, <br> (In thousands)

| ASSETS | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Cash and cash equivalents | \$ | 26,587 | \$ | 35,544 |
| Pledges receivable, net |  | 70,621 |  | 43,783 |
| Other receivables |  | 7,955 |  | 8,771 |
| Inventories of education materials, at cost |  | 1,516 |  | 1,144 |
| Investments |  | 324,420 |  | 259,215 |
| Prepaid expenses |  | 6,292 |  | 5,135 |
| Assets held in trust |  | 339 |  | 273 |
| Fixed assets, net |  | 21,107 |  | 22,618 |
| Beneficial interest in split-interest agreements |  | 7,458 |  | 7,776 |
| Beneficial interest in perpetual trusts |  | 31,483 |  | 26,029 |
| Other assets |  | 822 |  | 828 |
| Total assets | \$ | 498,600 | \$ | 411,116 |

## LIABILITIES AND NET ASSETS

| Liabilities |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Accounts payable | \$ | 6,511 | \$ | 9,550 |
| Grants payable, net |  | 93,003 |  | 82,909 |
| Deferred compensation payable |  | 911 |  | 604 |
| Accrued expenses and other liabilities |  | 24,858 |  | 20,348 |
| Self-insurance reserve |  | 970 |  | 933 |
| Gift annuity obligations |  | 5,000 |  | 5,525 |
| Contract liability |  | 3,482 |  | 5,776 |
| Deferred rent |  | 7,814 |  | 8,483 |
| Total liabilities |  | 142,549 |  | 134,128 |
| Net assets |  |  |  |  |
| Without donor restrictions |  | 212,651 |  | 139,898 |
| With donor restrictions |  | 143,400 |  | 137,090 |
| Total net assets |  | 356,051 |  | 276,988 |
| Total liabilities and net assets | \$ | 498,600 | \$ | 411,116 |

The accompanying notes are an integral part of these consolidated financial statements.

## Alzheimer's Association

## CONSOLIDATED STATEMENT OF ACTIVITIES

Year ended June 30, 2021
(In thousands)

|  | Without Donor Restrictions |  | With Donor Restrictions |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues, gains and other support |  |  |  |  |  |  |
| Contributions | \$ | 310,986 | \$ | 73,471 | \$ | 384,457 |
| Conference registration, contributed services and other |  | 12,211 |  | 17 |  | 12,228 |
| Dividends and interest, net of investment-related expenses |  | 8,294 |  | 1,308 |  | 9,602 |
| Net assets released from restrictions |  | 78,526 |  | $(78,526)$ |  | - |
| Total revenues, gains and other support |  | 410,017 |  | $(3,730)$ |  | 406,287 |
| Expenses |  |  |  |  |  |  |
| Program services |  |  |  |  |  |  |
| Care, support and risk reduction |  | 96,733 |  | - |  | 96,733 |
| Research |  | 70,297 |  | - |  | 70,297 |
| Concern and awareness |  | 98,262 |  | - |  | 98,262 |
| Diversity and inclusion |  | 3,851 |  | - |  | 3,851 |
| Public policy |  | 20,499 |  | - |  | 20,499 |
| Mission engagement |  | 963 |  | - |  | 963 |
| Field program support |  | 3,676 |  | - |  | 3,676 |
| Total program services |  | 294,281 |  | - |  | 294,281 |
| Supporting services |  |  |  |  |  |  |
| Fundraising |  | 64,052 |  | - |  | 64,052 |
| Management and general |  | 15,016 |  | - |  | 15,016 |
| Total supporting services |  | 79,068 |  | - |  | 79,068 |
| Total expenses |  | 373,349 |  | - |  | 373,349 |
| Excess from operations |  | 36,668 |  | $(3,730)$ |  | 32,938 |
| Other changes in net assets |  |  |  |  |  |  |
| Net realized and unrealized gains in value of investments |  | 39,298 |  | 3,941 |  | 43,239 |
| Change in value of split-interest agreements |  | (193) |  | 645 |  | 452 |
| Change in value of perpetual trusts |  | - |  | 5,454 |  | 5,454 |
| Bad debt expense |  | $(3,020)$ |  | - |  | $(3,020)$ |
| Total other changes in net assets |  | 36,085 |  | 10,040 |  | 46,125 |
| CHANGE IN NET ASSETS |  | 72,753 |  | 6,310 |  | 79,063 |
| Net assets at beginning of year |  | 139,898 |  | 137,090 |  | 276,988 |
| Net assets at end of year | \$ | 212,651 | \$ | 143,400 | \$ | 356,051 |

The accompanying notes are an integral part of this consolidated financial statement.

## Alzheimer's Association

## CONSOLIDATED STATEMENT OF ACTIVITIES

Year ended June 30, 2020
(In thousands)

|  | Without Donor Restrictions |  | With Donor Restrictions |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues, gains and other support |  |  |  |  |  |  |
| Contributions | \$ | 303,019 | \$ | 81,974 | \$ | 384,993 |
| Conference registration, contributed services and other |  | 16,389 |  | 11 |  | 16,400 |
| Dividends and interest, net of investment-related expenses |  | 6,843 |  | 1,242 |  | 8,085 |
| Net assets released from restrictions |  | 72,167 |  | $(72,167)$ |  | - |
| Total revenues, gains and other support |  | 398,418 |  | 11,060 |  | 409,478 |
| Expenses |  |  |  |  |  |  |
| Program services |  |  |  |  |  |  |
| Care, support and risk reduction |  | 107,170 |  | - |  | 107,170 |
| Research |  | 63,810 |  | - |  | 63,810 |
| Concern and awareness |  | 108,419 |  | - |  | 108,419 |
| Diversity and inclusion |  | 3,718 |  | - |  | 3,718 |
| Public policy |  | 20,093 |  | - |  | 20,093 |
| Mission engagement |  | - |  | - |  | - |
| Field program support |  | 4,085 |  | - |  | 4,085 |
| Total program services |  | 307,295 |  | - |  | 307,295 |
| Supporting services |  |  |  |  |  |  |
| Fundraising |  | 72,213 |  | - |  | 72,213 |
| Management and general |  | 16,674 |  | - |  | 16,674 |
| Total supporting services |  | 88,887 |  | - |  | 88,887 |
| Total expenses |  | 396,182 |  | - |  | 396,182 |
| Excess from operations |  | 2,236 |  | 11,060 |  | 13,296 |
| Other changes in net assets |  |  |  |  |  |  |
| Net realized and unrealized gains in value of investments |  | 4,930 |  | 798 |  | 5,728 |
| Change in value of split-interest agreements |  | (281) |  | (262) |  | (543) |
| Change in value of perpetual trusts |  | - |  | (514) |  | (514) |
| Bad debt expense |  | $(4,689)$ |  | - |  | $(4,689)$ |
| Total other changes in net assets |  | (40) |  | 22 |  | (18) |
| CHANGE IN NET ASSETS |  | 2,196 |  | 11,082 |  | 13,278 |
| Net assets at beginning of year |  | 137,702 |  | 126,008 |  | 263,710 |
| Net assets at end of year | \$ | 139,898 | \$ | 137,090 | \$ | 276,988 |

The accompanying notes are an integral part of this consolidated financial statement.

## Alzheimer's Association

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year ended June 30, 2021
(In thousands)

|  | Care, <br> support and <br> risk <br> reduction |  |  |  |  |  |  | Program | servi |  |  |  |  |  | Total program services |  |  |  | ppo | ng servic |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Research |  | Concern and awareness |  | Diversity and inclusion |  | Public policy |  | $\begin{gathered} \text { Mission } \\ \text { engagement } \end{gathered}$ |  | Field program support |  |  |  | Fundraising |  | Management and general |  | Total supporting services |  |  |  |
| Salaries and related benefits | \$ | 68,465 | \$ | 6,487 | \$ | 43,769 | \$ | 2,555 | \$ | 10,095 | \$ | 503 | \$ | 1,749 | \$ | 133,623 | \$ | 42,112 | \$ | 6,079 | \$ | 48,191 | \$ | 181,814 |
| Grants and funded research |  | 2,132 |  | 57,686 |  | - |  | - |  | 6,649 |  | - |  | - |  | 66,467 |  | - |  | - |  | - |  | 66,467 |
| Professional fees and consultants |  | 7,100 |  | 2,042 |  | 7,189 |  | 268 |  | 1,182 |  | 85 |  | 836 |  | 18,702 |  | 5,638 |  | 1,153 |  | 6,791 |  | 25,493 |
| Telephone, postage and supplies |  | 2,672 |  | 158 |  | 5,865 |  | 138 |  | 304 |  | 2 |  | 122 |  | 9,261 |  | 3,754 |  | 1,927 |  | 5,681 |  | 14,942 |
| Occupancy |  | 7,233 |  | 624 |  | 5,072 |  | 725 |  | 1,296 |  | 1 |  | 656 |  | 15,607 |  | 3,276 |  | 3,163 |  | 6,439 |  | 22,046 |
| Conferences and meetings |  | 568 |  | 193 |  | 552 |  | 46 |  | 95 |  | - |  | 31 |  | 1,485 |  | 982 |  | 117 |  | 1,099 |  | 2,584 |
| Printing and promotions |  | 2,324 |  | 389 |  | 34,327 |  | 32 |  | 38 |  | 372 |  | 204 |  | 37,686 |  | 6,468 |  | 1,545 |  | 8,013 |  | 45,699 |
| Miscellaneous |  | 4,629 |  | 2,430 |  | 951 |  | 87 |  | 594 |  | - |  | 78 |  | 8,769 |  | 889 |  | 310 |  | 1,199 |  | 9,968 |
| Total expenses before depreciation |  | 95,123 |  | 70,009 |  | 97,725 |  | 3,851 |  | 20,253 |  | 963 |  | 3,676 |  | 291,600 |  | 63,119 |  | 14,294 |  | 77,413 |  | 369,013 |
| Depreciation |  | 1,610 |  | 288 |  | 537 |  | - |  | 246 |  | - |  | - |  | 2,681 |  | 933 |  | 722 |  | 1,655 |  | 4,336 |
| Total expenses | \$ | 96,733 | \$ | 70,297 | \$ | 98,262 | \$ | 3,851 | \$ | 20,499 | \$ | 963 | \$ | 3,676 | \$ | 294,281 | \$ | 64,052 | \$ | 15,016 | \$ | 79,068 | \$ | 373,349 |

The accompanying notes are an integral part of this consolidated financial statement.

## Alzheimer's Association

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year ended June 30, 2020
(In thousands)

|  |  <br> Care, <br> support and <br> risk <br> reduction |  |  |  |  |  |  | Program | servis |  |  |  |  |  | Total program services |  |  |  | ppo | ng servic |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Research |  | Concern and awareness |  | Diversity and inclusion |  | Public policy |  | $\begin{gathered} \begin{array}{c} \text { Mission } \\ \text { engagement } \end{array} \\ \hline \end{gathered}$ |  | Field program support |  |  |  | Fundraising |  | Management and general |  | Total supporting services |  |  |  |
| Salaries and related benefits | \$ | 73,036 | \$ | 6,531 | \$ | 47,087 | \$ | 2,256 | \$ | 10,154 | \$ | - | \$ | 1,356 | \$ | 140,420 | \$ | 43,598 | \$ | 6,720 | \$ | 50,318 | \$ | 190,738 |
| Grants and funded research |  | 2,073 |  | 43,916 |  | - |  | - |  | 6,016 |  | - |  | - |  | 52,005 |  | - |  | - |  | - |  | 52,005 |
| Professional fees and consultants |  | 6,736 |  | 2,980 |  | 8,429 |  | 263 |  | 937 |  | - |  | 443 |  | 19,788 |  | 5,685 |  | 1,218 |  | 6,903 |  | 26,691 |
| Telephone, postage and supplies |  | 3,289 |  | 465 |  | 6,741 |  | 187 |  | 319 |  | - |  | 115 |  | 11,116 |  | 3,428 |  | 2,112 |  | 5,540 |  | 16,656 |
| Occupancy |  | 8,045 |  | 1,215 |  | 6,471 |  | 732 |  | 1,100 |  | - |  | 454 |  | 18,017 |  | 3,590 |  | 3,382 |  | 6,972 |  | 24,989 |
| Conferences and meetings |  | 3,725 |  | 4,345 |  | 4,627 |  | 121 |  | 742 |  | - |  | 1,192 |  | 14,752 |  | 6,641 |  | 408 |  | 7,049 |  | 21,801 |
| Printing and promotions |  | 2,751 |  | 1,924 |  | 33,540 |  | 45 |  | 98 |  | - |  | 456 |  | 38,814 |  | 7,083 |  | 1,739 |  | 8,822 |  | 47,636 |
| Miscellaneous |  | 5,888 |  | 2,158 |  | 980 |  | 81 |  | 471 |  | - |  | 69 |  | 9,647 |  | 1,146 |  | 354 |  | 1,500 |  | 11,147 |
| Total expenses before depreciation |  | 105,543 |  | 63,534 |  | 107,875 |  | 3,685 |  | 19,837 |  | - |  | 4,085 |  | 304,559 |  | 71,171 |  | 15,933 |  | 87,104 |  | 391,663 |
| Depreciation |  | 1,627 |  | 276 |  | 544 |  | 33 |  | 256 |  | - |  | - |  | 2,736 |  | 1,042 |  | 741 |  | 1,783 |  | 4,519 |
| Total expenses | \$ | 107,170 | \$ | 63,810 | \$ | 108,419 | \$ | 3,718 | \$ | 20,093 | \$ | - | \$ | 4,085 | \$ | 307,295 | \$ | 72,213 | \$ | 16,674 | \$ | 88,887 | \$ | 396,182 |

The accompanying notes are an integral part of this consolidated financial statement.

## Alzheimer's Association

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended June 30, (In thousands)

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Change in net assets | \$ | 79,063 | \$ | 13,278 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities |  |  |  |  |
| Depreciation |  | 4,336 |  | 4,519 |
| Net realized and unrealized gains in value of investments |  | $(43,239)$ |  | $(5,728)$ |
| (Increase) decrease in pledges and other receivables |  | $(26,022)$ |  | 4,153 |
| (Increase) decrease in inventories and prepaid expenses |  | $(1,529)$ |  | 1,458 |
| Increase in payables and accrued expenses |  | 11,909 |  | 19,400 |
| (Decrease) increase in contract liability |  | $(2,294)$ |  | 301 |
| (Decrease) in deferred rent |  | (669) |  | (211) |
| Decrease in beneficial interest in split-interest agreements |  | 318 |  | 109 |
| Change in value of perpetual trusts |  | $(5,454)$ |  | 514 |
| (Decrease) in gift annuity obligations |  | (525) |  | (296) |
| Contributions restricted for long-term investment |  | 253 |  | - |
| Decrease in other assets |  | 6 |  | - |
| Net cash provided by operating activities |  | 16,153 |  | 37,497 |
| Cash flows from investing activities |  |  |  |  |
| Purchase of fixed assets |  | $(2,825)$ |  | $(3,910)$ |
| Proceeds from sale of investments |  | 33,931 |  | 28,576 |
| Purchases of investments |  | $(56,251)$ |  | $(52,282)$ |
| Net cash used in investing activities |  | $(25,145)$ |  | $(27,616)$ |
| Cash flows from financing activities |  |  |  |  |
| Proceeds from contributions restricted for long-term investment |  | (253) |  | - |
| Investment subject to annuity agreement |  | 629 |  | 719 |
| Payment of annuity obligations |  | (341) |  | (637) |
| Net cash provided by financing activities |  | 35 |  | 82 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS |  | $(8,957)$ |  | 9,963 |
| Cash and cash equivalents at beginning of year |  | 35,544 |  | 25,581 |
| Cash and cash equivalents at end of year | \$ | 26,587 | \$ | 35,544 |

The accompanying notes are an integral part of these consolidated financial statements.

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2021 and 2020

## NOTE A - ORGANIZATION AND BASIS OF CONSOLIDATION

The accompanying consolidated financial statements include the accounts of the Alzheimer's Association, Alzheimer's Impact Movement (AIM), Alzheimer's Impact Movement Political Action Committee (AIMPAC), Alzheimer's Association International and the Coalition of New York State Alzheimer's Association Chapters, Inc. (Coalition) (together, the Association). All significant intercompany balances and transactions have been eliminated in consolidation.

The Alzheimer's Association, incorporated as the Alzheimer's Disease and Related Disorders Association, Inc., is a not-for-profit, tax-exempt organization dedicated to achieving its mission: the Alzheimer's Association leads the way to end Alzheimer's and all other dementia - by accelerating global research, driving risk reduction and early detection, and maximizing quality care and support. The Association's mission is carried out through care, support and risk reduction; research; concern and awareness; diversity and inclusion; advocacy; mission engagement; and other program services. The Association's primary sources of revenue and support are contributions from the public, corporations and foundations.

AIM is a non-partisan, non-profit advocacy organization working in strategic partnership with the Alzheimer's Association to make Alzheimer's disease a national priority. AIM's mission is to advance and develop policies to overcome Alzheimer's disease through increased investment in research, enhanced care and improved support.

AIMPAC is a voluntary, non-partisan political action committee to support and elect federal congressional candidates who are committed to ending Alzheimer's disease in our lifetimes. AIMPAC, the political arm of AIM, is integral in educating members of Congress about critical Alzheimer's issues in support of the policy priorities of the Alzheimer's Association, to fight for a better life for the millions of Americans who live with Alzheimer's, and to ensure the voice of the Alzheimer's community is heard in the halls of Congress.

Alzheimer's Association International is a not-for-profit Canadian entity, dedicated to promoting health by providing enhanced care and support services for individuals affected by Alzheimer's disease and related disorders, and to advancing education by facilitating and supporting research on the treatment of Alzheimer's disease and related disorders in Canada. The Alzheimer's Association International's primary sources of revenue and support are contributions from the public.

The purpose of the Coalition of New York State Alzheimer's Association Chapters, Inc. is to advocate on behalf of all New Yorkers affected by Alzheimer's disease and dementia, draft and submit grant proposals in the name of the Coalition, receive and distribute funds made available to the collective interests of the subcontractors, and represent all subcontractors in matters involving the collective interests of the membership.

The Association oversees the operations and activities for 75 chapters to facilitate strategic alignment, deliver on the overarching Association-wide strategic objectives and priority activities, and to ensure coverage for all geographic territories.

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Contributions and Revenues

All contributions are considered available for the general programs of the Association unless specifically restricted by the donor. The Association reports monetary gifts as support with donor restrictions if they are received with donor stipulations that limit the use of donated assets, are subject to time or legal restriction, or those assets for which donors require principal of the gift to be maintained in perpetuity. A donor restriction expires when a stipulated time or legal restriction ends or when a purpose restriction is accomplished. Upon expiration, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

Conditional promises to give and intentions to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met.

In accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 606, Revenue from Contracts with Customers (ASC 606), the Association recognizes conference registration and other revenue when control of the promised goods or services is transferred to outside parties in an amount that reflects the consideration the Association expects to be entitled to in exchange for those goods or services.

The Association recognizes revenue in accordance with Accounting Standards Update (ASU) 2018-08, Not-For-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. In accordance with ASU 2018-08, the Association evaluates whether a transfer of assets is (1) an exchange transaction in which a resource provider is receiving commensurate value in return for the resources transferred or (2) a contribution. If the transfer of assets is determined to be an exchange transaction, the Association applies guidance under ASC 606. If the transfer of assets is determined to be a contribution, the Association evaluates whether the contribution is conditional based upon whether agreement includes both (1) one or more barriers that must be overcome before the Association is entitled to the assets transferred and promised and (2) a right of return of assets transferred or a right of release of a promisor's obligation to transfer assets.

As of June 30, 2021 and 2020, $\$ 6,397,000$ and $\$ 5,514,000$, respectively, of cost reimbursement grants have not been received or recognized as revenue because qualifying expenditures have not yet been incurred.

## Pledges Receivable

For discounting purposes, pledges receivable are classified as either collectible in one year or less or collectible in multiple years. Those receivables deemed collectible in one year or less are stated at their full face value. Those classified as multi-year pledges are stated at their net present value using a riskadjusted discount rate.

## Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Although estimates are considered to be fairly stated at the time the estimates are made, actual results could differ from those estimates.

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

## June 30, 2021 and 2020

## Allowances for Uncollectible Amounts

The Association evaluates the collectability of its pledges receivable based on the length of time the receivable is outstanding, historical experience, and an assessment of business and economic conditions. The receivables are charged to the allowance for uncollectible amounts when they are deemed uncollectible.

## Fair Value of Financial Instruments

U.S. GAAP defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the inputs used to measure fair value and specifies disclosure requirements for fair value measurements. Furthermore, the Association maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available.

Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The fair value hierarchy is broken down into three levels based on the transparency of inputs as follows:

Level 1 - Quoted prices are available in active markets for identical assets or liabilities as of the report date. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

Level 2 - Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the report date. The nature of these securities includes investments for which quoted prices are available but that are traded less frequently and investments that are fair valued using other securities, the parameters of which can be directly observed.

Level 3 - Assets that have little to no pricing observability as of the report date. These assets are measured using management's best estimate of fair value, where the inputs into the determination of fair value are not observable and require significant management judgment or estimation.

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad credit data, liquidity statistics, and other factors. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement; however, the determination of what constitutes observable requires significant judgment by the Association. The Association considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the fair value hierarchy is based on the pricing transparency of the instrument and does not necessarily correspond to the Association's perceived risk of that instrument.

## Valuation of Investments and Financial Instruments

Investments with values that are based on quoted market prices in active markets classified within Level 1 include active listed equities, fixed income funds, and real estate investment trusts, as well as assets held in trust - mutual funds.

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

Investments that trade in markets that are not considered to be active, but that are valued based on quoted market prices, dealer quotations or alternative pricing sources supported by observable inputs, are classified within Level 2. Level 2 investments include U.S. government agency securities.

Investments and financial instruments classified within Level 3 have significant unobservable inputs, as they trade infrequently or not at all. The valuation of the beneficial interest in the split-interest agreements and perpetual trusts fall under Level 3, as there are no significant observable inputs. The trust valuations are based on assumptions about the present value of distributions to be received from the trusts.

The inputs used by the Association in estimating the Level 3 beneficial interest in the split-interest agreements and perpetual trusts include mark-to-market adjustments, annuitant life expectancy and future asset growth. Assumptions used by the Association due to the lack of observable inputs may significantly impact the resulting fair value of the investments, beneficial interest in the split-interest agreements and perpetual trusts and, therefore, the Association's results of operations.

## Cash and Cash Equivalents

Cash and cash equivalents consist of cash and certificates of deposit with short-term maturities of three months or less.

## Assets Held in Trust

Investments held in trust are carried at fair value. The investments represent contributions to 457(b) plans for key employees. See Note G for additional information about the terms of these plans.

## Fixed Assets

Building, furniture, equipment and leasehold improvements are stated at cost or, if donated, at fair value at the date of donation. The Association capitalizes individual purchases greater than $\$ 2,500$. Depreciation on furniture and equipment is provided on a straight-line basis over the estimated useful lives (three to seven years) of the assets. Depreciation on the building or building improvements are provided on a straight-line basis over the estimated useful life (39 years). Amortization of leasehold improvements is provided on a straight-line basis over the shorter of the useful life or remaining life of the lease (up to 21 years).

## Grants Payable

The Association awards research grants generally covering a period of one to four years. Grant expense is recorded as an unconditional promise to give upon approval of the grant.

Committed grant expenditures are considered incurred at the time of approval provided the grant has no specified conditions to be met in a future period. For conditional grants, the grant expenditure and liability are recognized and recorded in the accounting period when the Association determines that the specified conditions are met. Uncommitted appropriations that have been approved by the Board of Trustees are included in appropriated net assets without donor restrictions.

## Contract Liability

Revenue received for events and conferences to be held in a subsequent period are recognized as contract liability. These revenues are recorded without donor restrictions in the period in which the event or conference is held.

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

## Advertising Expense

Advertising expense is recorded in the period in which the advertising first takes place. Advertising expenses were approximately $\$ 26,653,000$ and $\$ 23,980,000$ for the years ended June 30, 2021 and 2020, respectively.

## Functional Expenses

The costs of providing program and other activities have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain categories of expenses are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Such allocations are determined by management on an equitable basis.

The expenses that are allocated include the following:

| Expense | Method of Allocation |
| :--- | :---: |
|  |  |
| Salaries and benefits |  |
| Grants and funded research | Time and effort |
| Professional fees and consultants | Time and effort |
| Telephone, postage and supplies | Time and effort |
| Occupancy | Time and effort |
| Conferences and meetings | Time and effort |
| Printing and promotions | Time and effort |
| Miscellaneous | Time and effort |
| Depreciation | Time and effort |

## Income Taxes

The Association and AIM have received favorable determination letters from the Internal Revenue Service, stating that they are exempt from federal income taxes under the provisions of Section 501(a) of the Internal Revenue Code of 1986 (IRC), as organizations described in Sections 501 (c)(3) and 501(c)(4), respectively, except for income taxes pertaining to unrelated business income. AIMPAC is a political action committee organization exempt from federal taxes under Section 527 of the IRC. The Alzheimer's Association International is a not-for-profit Canadian entity. The Coalition is a not-for-profit organization exempt from federal income tax under Section 501(c)(3) of the IRC and has not been classified as a private foundation; therefore, no provision for income taxes has been made in the consolidated financial statements.

FASB issued guidance that requires tax effects from uncertain tax positions to be recognized in the consolidated financial statements only if the position is more likely than not to be sustained if the position were to be challenged by a taxing authority. Management has determined there are no material uncertain positions that require recognition in the consolidated financial statements and, as such, no provision for income taxes is reflected. Additionally, there are no interest or penalties recognized in the consolidated statements of activities or statements of financial position.

## New Accounting Pronouncements

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which requires organizations that lease assets (lessees) to recognize the assets and related liabilities for the rights and obligations created by the leases on the statements of financial position for leases with terms exceeding 12 months. ASU 2016-02 defines a lease as a contract or part of a contract that conveys the right to control the use of identified assets for a period of time in exchange for consideration. The lessee in a lease will be required to initially measure the right-of-use asset and the lease liability at the present value of the remaining lease

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020
payments, as well as capitalize initial direct costs as part of the right-of-use asset. ASU 2016-02 is effective for the Association in fiscal year 2023. Early adoption is permitted. The Association is currently evaluating this guidance and the impact on the consolidated financial position, results of operations, and disclosures.

In September 2020, the FASB issued ASU 2020-07, Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets, which improves transparency in the reporting of contributed nonfinancial assets, also known as gifts-in-kind, for not-for-profit organizations. ASU 2020-07 will be effective for the Association for the year ended June 30, 2022. The Association is currently evaluating this guidance and the impact on the consolidated financial position, results of operations, and disclosures.

## NOTE C - AVAILABILITY AND LIQUIDITY

The Association regularly monitors the availability of resources required to meet its operating needs and other commitments, while also striving to maximize the investment of its available funds. The following represents the Association's financial assets available to meet general expenditures in one year at June 30 (in thousands):

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| Financial assets at year end: |  |  |  |  |
| Cash and cash equivalents | \$ | 26,587 | \$ | 35,544 |
| Pledges receivable, net |  | 70,621 |  | 43,783 |
| Other receivables |  | 7,955 |  | 8,771 |
| Investments |  | 324,420 |  | 259,215 |
| Total financial assets |  | 429,583 |  | 347,313 |
| Less amounts not available to be used within one year |  |  |  |  |
| Charitable gift annuities |  | $(15,896)$ |  | $(13,187)$ |
| Net assets with donor restrictions |  | $(143,400)$ |  | $(137,090)$ |
| Add net assets with restrictions to be met in less than a year |  | 63,414 |  | 73,989 |
| Total financial assets not available to be used within one year |  | $(95,882)$ |  | $(76,288)$ |
| Financial assets available to meet general expenditures within one year | \$ | 333,701 | \$ | 271,025 |

The Association's goal is generally to maintain financial assets without donor restrictions to meet a minimum of 90 days of operating expenses and maintain liquidity sufficient to meet obligations as they arise over time.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

## NOTE D - PLEDGES RECEIVABLE

Pledges receivable, net of estimated uncollectible amounts and discounted to present value, are due to be collected as follows at June 30 (in thousands):

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| Less than one year | \$ | 45,549 | \$ | 38,676 |
| One to five years |  | 27,929 |  | 6,454 |
| Over five years |  | - |  | 200 |
| Total pledges receivable |  | 73,478 |  | 45,330 |
| Less |  |  |  |  |
| Unamortized discount |  | (472) |  | (279) |
| Allowance for uncollectible amount |  | $(2,385)$ |  | $(1,268)$ |
| Pledges receivable, net | \$ | 70,621 | \$ | 43,783 |

As of June 30, 2021 and 2020, discount rates on pledges receivable ranged from $0.653 \%$ to $2.980 \%$ and $1.492 \%$ to $3.521 \%$, respectively.

## NOTE E - INVESTMENTS

The fair value of investments is as follows at June 30 (in thousands):

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| Short-term reserves and cash | \$ | 23,635 | \$ | 23,055 |
| Fixed income funds |  | 144,235 |  | 112,928 |
| Fixed income corporate bonds |  | 16 |  | 16 |
| Equity funds |  | 143,315 |  | 114,567 |
| Real estate investment trusts |  | 12,793 |  | 8,193 |
| U.S. government agency securities |  | 426 |  | 456 |
| Total | \$ | 324,420 | \$ | 259,215 |

Investment fees incurred totaled approximately $\$ 246,000$ and \$207,000 for the years ended June 30, 2021 and 2020, respectively, which were netted with dividends and interest income.

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

## NOTE F - FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table summarizes assets by fair value hierarchy levels as of June 30 (in thousands):

|  | 2021 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| Short-term reserves and cash | \$ | 23,635 | \$ | - | \$ | - | \$ | 23,635 |
| Fixed income funds |  | 144,235 |  | 16 |  | - |  | 144,251 |
| Equity funds |  | 143,315 |  | - |  | - |  | 143,315 |
| Real estate investment trusts |  | 12,793 |  | - |  | - |  | 12,793 |
| Assets held in trust - mutual funds |  | 339 |  | - |  | - |  | 339 |
| U.S. government agency securities |  | - |  | 426 |  | - |  | 426 |
| Beneficial interest in splitinterest agreements |  | - |  | - |  | 7,458 |  | 7,458 |
| Beneficial interest in perpetual trusts |  | - |  | - |  | 31,483 |  | 31,483 |
| Total | \$ | 324,317 | \$ | 442 | \$ | 38,941 | \$ | 363,700 |
|  | 2020 |  |  |  |  |  |  |  |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| Short-term reserves and cash | \$ | 23,055 | \$ | - | \$ | - | \$ | 23,055 |
| Fixed income funds |  | 112,928 |  | 16 |  | - |  | 112,944 |
| Equity funds |  | 114,567 |  | - |  | - |  | 114,567 |
| Real estate investment trusts |  | 8,193 |  | - |  | - |  | 8,193 |
| Assets held in trust - mutual funds |  | 273 |  | - |  | - |  | 273 |
| U.S. government agency securities |  | - |  | 456 |  | - |  | 456 |
| Beneficial interest in splitinterest agreements |  | - |  | - |  | 7,776 |  | 7,776 |
| Beneficial interest in perpetual trusts |  | - |  | - |  | 26,029 |  | 26,029 |
| Total | \$ | 259,016 | \$ | 472 | \$ | 33,805 | \$ | 293,293 |

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

The following table summarizes the changes in fair values associated with Level 3 assets (in thousands):

|  | Beneficial Interest in Split-Interest Agreements |  | Beneficial Interest in Perpetual Trusts |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, June 30, 2019 | \$ | 7,885 | \$ | 26,543 | \$ | 34,428 |
| Additions |  | 73 |  | - |  | 73 |
| Unrealized losses |  | (78) |  | (514) |  | (592) |
| Payments received |  | (104) |  | - |  | (104) |
| Balance, June 30, 2020 |  | 7,776 |  | 26,029 |  | 33,805 |
| Additions |  | - |  | - |  | - |
| Unrealized gains |  | 797 |  | 5,454 |  | 6,251 |
| Payments received |  | $(1,115)$ |  | - |  | $(1,115)$ |
| Balance, June 30, 2021 | \$ | 7,458 | \$ | 31,483 | \$ | 38,941 |

## NOTE G - DEFERRED COMPENSATION

The Association maintains a 457(f) deferred compensation plan for key employees, which provides that 7\% of the participant's applicable base salary be accrued for the benefit of the participant on an annual basis for as long as they are employed by the Association. The amounts of $\$ 241,000$ and $\$ 173,000$ due under the plan was accrued and included in deferred compensation payable at June 30, 2021 and 2020, respectively.

The Association also maintains 457(b) deferred compensation plans for key employees, which provide that a certain percentage of the key employee's salary be accrued for the benefit of the participant. These plans are provided for currently. The amounts of $\$ 66,000$ and $\$ 12,000$ due under the plans was accrued and included in deferred compensation payable at June 30, 2021 and 2020, respectively, and the related investments are included in assets held in trust on the accompanying consolidated statements of financial position.

Deferred compensation payables at June 30 are as follows (in thousands):

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| 457(f) plans | \$ | 572 | \$ | 331 |
| 457(b) plans |  | 339 |  | 273 |
| Deferred compensation payable | \$ | 911 | \$ | 604 |

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

## NOTE H - FIXED ASSETS

Fixed assets and the related accumulated depreciation were as follows as of June 30 (in thousands):

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| Land and building | \$ | 1,776 | \$ | 1,929 |
| Leasehold improvements |  | 12,194 |  | 12,584 |
| Equipment and software |  | 17,574 |  | 29,711 |
| Furniture and fixtures |  | 3,614 |  | 5,095 |
| Total fixed assets |  | 35,158 |  | 49,319 |
| Less accumulated depreciation |  | $(23,570)$ |  | $(33,995)$ |
| Assets not in service |  | 9,519 |  | 7,294 |
| Fixed assets, net | \$ | 21,107 | \$ | 22,618 |

## NOTE I - PERPETUAL TRUSTS AND SPLIT-INTEREST AGREEMENTS

The Association is a beneficiary of perpetual trusts administered by independent organizations. Under the terms of the trusts, the Association has irrevocable rights to receive portions of the income earned on the trust assets in perpetuity. The Association's beneficial interest in the perpetual trusts, at fair value, totaled approximately $\$ 31,483,000$ and $\$ 26,029,000$ at June 30, 2021 and 2020, respectively.

The Association received a life estate in which a donor contributed real estate to the Association in exchange for the donor retaining the right to use the real estate until their death. The life estate is valued at a fair value of $\$ 1,515,000$ at June 30, 2021 and 2020.

The Association is the beneficiary of charitable lead and remainder trust agreements held by independent trustees and the Association. Under the terms of the agreements, the Association has an unconditional right to receive all or a portion of specified cash flows from the agreements. The agreements are valued at fair value based on expected future cash flows and discounted present value at a risk-adjusted rate. As of June 30, 2021 and 2020, the Association applied a discount rate of $0.653 \%$ and $2.000 \%$, respectively. The Association's beneficial interest is approximately $\$ 5,943,000$ and $\$ 6,261,000$ at June 30, 2021 and 2020, respectively.

The Association also has charitable gift annuity arrangements in which donors have contributed assets to the Association in exchange for a promise to pay a fixed amount for a specified period of time back to the donor. Gift annuity obligations represent the present value of future cash flows expected to be paid by the Association to the donors under these arrangements. Gift annuity liabilities of approximately $\$ 5,000,000$ and $\$ 5,525,000$ at June 30, 2021 and 2020, respectively, are reported in the consolidated statements of financial position. The required reserves of approximately $\$ 15,896,000$ and $\$ 13,187,000$ at June 30, 2021 and 2020, respectively, have been segregated in separate accounts and are recorded in investments in the consolidated statements of financial position, the use of which is limited to meeting the gift annuity obligations.

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

## NOTE J - SELF-INSURANCE RESERVE

The Association maintains a self-insured program for medical coverage as part of its employee benefits plan. Blue Cross Blue Shield provides claims administration as well as both individual and aggregate stoploss coverage. Funding for this program is obtained through both employee and employer contributions for medical coverage and through earnings on designated assets held to pay claims. As of June 30, 2021 and 2020, the actuarially determined liability associated with this program was approximately $\$ 970,000$ and $\$ 933,000$, respectively, and is determined as an estimated liability for self-insured claims in the accompanying consolidated statements of financial position.

## NOTE K - GRANTS PAYABLE

Grants payable are discounted to present value. They were due to be disbursed as follows at June 30 (in thousands):

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| Less than one year | \$ | 65,589 | \$ | 54,822 |
| One to five years |  | 27,863 |  | 28,894 |
| Total grants payable |  | 93,452 |  | 83,716 |
| Less unamortized discount |  | (449) |  | (807) |
| Grants payable, net | \$ | 93,003 | \$ | 82,909 |

As of June 30, 2021 and 2020, discount rates on grants payable ranged from $0.653 \% \%$ to $2.847 \% \%$ and $2.000 \%$ to $2.847 \%$, respectively.

## NOTE L - GIFTS-IN-KIND AND CONTRIBUTED SERVICES

Gifts-in-kind and contributed services are reflected as expenses and contributions at their estimated fair value at date of the gift or service. During 2021, the Association received approximately $\$ 7,115,000$ in gifts-in-kind and contributed services. Of these non-monetary transactions, the Association recorded services valued at approximately $\$ 2,352,000$ as program expense for the medical science research grants review process and the Alzheimer's Association International Conference, $\$ 3,903,000$ as program expense for volunteer services provided to the Association, gifts-in-kind of approximately $\$ 779,000$ as fundraising expenses and $\$ 81,000$ of other gifts-in-kind. During 2020, the Association received approximately $\$ 7,660,000$ in gifts-in-kind and contributed services. Of these non-monetary transactions, the Association recorded services valued at approximately $\$ 2,068,000$ as program expense for the medical science research grants review process and the Alzheimer's Association International Conference, $\$ 5,034,000$ as program expense for volunteer services provided to the Association, gifts-in-kind of approximately $\$ 448,000$ as fundraising expenses and $\$ 110,000$ of other gifts-in-kind.

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

## NOTE M - ALLOCATION OF JOINT COSTS

For the years ended June 30, 2021 and 2020, the Association incurred expenses of approximately $\$ 17,095,000$ and $\$ 16,627,000$, respectively, related to the distribution of informational materials that included fundraising appeals. The Association allocated these costs as follows for the years ended June 30 (in thousands):

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| Concern and awareness | \$ | 9,059 | \$ | 9,875 |
| Fundraising |  | 5,285 |  | 4,124 |
| Management and general |  | 2,751 |  | 2,628 |
| Total | \$ | 17,095 | \$ | 16,627 |

## NOTE N - RETIREMENT PLAN

The Association has a defined contribution retirement plan covering all eligible employees. The Association contributes a $3 \%$ safe harbor contribution to eligible employees upon date of hire and may make a $3 \%$ discretionary non-elective contribution to the defined contribution plan. The Association also matches 100\% of an employee's elected deferral up to $5 \%$ of the employee's eligible compensation, or as limited by law.

The Association's policy is to fund retirement plan costs as they are accrued. Contribution expense related to the defined contribution plan totaled approximately $\$ 12,981,000$ and $\$ 11,124,000$ for the years ended June 30, 2021 and 2020, respectively.

## NOTE O-COMMITMENTS - OPERATING LEASE OBLIGATIONS

The Association currently has a 13-year operating lease agreement for office space in Chicago, Illinois, that expires on March 31, 2030. This lease agreement includes inducements totaling approximately $\$ 4,958,000$ for leasehold improvements. The lease inducements are reflected as deferred rent in the accompanying consolidated statements of financial position and are being amortized on a straight-line basis over the term of the lease agreement. The lease agreement included approximately $\$ 1,589,000$ in rent abatement through March 2019.

The Association had a 10 -year operating lease agreement for office space in Washington, D.C., which was effective through November 30, 2020. In March 2021, the Association entered into a new 11-year operating lease agreement for office space in Washington, D.C. Both leases have been accounted for as an operating lease in the accompanying consolidated financial statements. The new lease commenced in May 2021 and will be effective through June 2032.

The Association has also entered into 207 leases for the chapters. The leases have a remaining term that range in length from 1 to 102 months and contain provisions for future rent increases that are included in the future minimum lease payments below and are amortized using the straight-line method over the lease terms.

Rental expense under all lease agreements totaled approximately $\$ 12,894,000$ and $\$ 14,057,000$ for the years ended June 30, 2021 and 2020, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

Future rental commitments as of June 30, 2021, for all non-cancelable operating leases are as follows (in thousands):

Year Ending June 30,

| 2022 | \$ | 11,813 |
| :---: | :---: | :---: |
| 2023 |  | 11,063 |
| 2024 |  | 9,020 |
| 2025 |  | 7,387 |
| 2026 |  | 5,983 |
| Thereafter |  | 18,198 |
| Total | \$ | 63,464 |

## NOTE P - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes at June 30 (in thousands):

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| Research | \$ | 32,664 | \$ | 48,041 |
| Programs |  | 32,064 |  | 36,252 |
| Time restricted |  | 31,150 |  | 10,981 |
| Investments (in perpetuity) |  | 47,522 |  | 41,816 |
| Total net assets with donor restrictions | \$ | 143,400 | \$ | 137,090 |

## NOTE Q - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by the donors as follows for the years ended June 30 (in thousands):

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| Purpose restrictions accomplished |  |  |  |  |
| Research | \$ | 56,734 | \$ | 46,827 |
| Programs |  | 18,604 |  | 19,544 |
| Time restricted |  | 3,188 |  | 5,796 |
| Total net assets released from restrictions | \$ | 78,526 | \$ | 72,167 |

## NOTE R - ENDOWMENT NET ASSETS

A portion of the net assets with donor restrictions are restricted as investments in perpetuity. The Association's endowment only consists of donor-restricted endowment funds. Net assets associated with the Association's endowment funds are classified and reported based on the existence of donor-imposed restrictions. Donors restrict the earnings of some of the Association's endowment funds to fund the

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

Association's research program. In accordance with donor stipulations, the income generated from these assets is restricted for research (approximately 56\%) or not purpose restricted (approximately 44\%).

The Association accounts for endowment net assets by preserving the fair value of the original gift as of the gift date of the donor-restricted endowment fund absent explicit donor stipulations to the contrary. As a result, the Association classifies as net assets with donor restrictions (1) the original value of gifts donated to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the endowment fund. The Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The purposes of the Association and the donor-restricted endowment fund;
- General economic conditions;
- The possible effects of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of the Association; and
- The investment policies of the Association.

The Association has adopted an investment policy that attempts to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. As of June 30, 2021 and 2020, endowment assets only include those assets of donor-restricted funds that the Association must hold in perpetuity, as the Association does not have any board-designated endowment funds. Under this policy, as approved by the board of directors, the endowment assets are invested in a manner that is intended to provide adequate liquidity, maximizing returns on all funds invested and achieving full employment of all available funds as earning assets. The Association has an active finance committee and investment sub-committee that meets regularly to ensure that the objectives of the investment policy are met, and that the strategies used to meet the objectives are in accordance with the investment policy. The Association's policy is to appropriate spending amounts deemed prudent for donorrestricted funds.

## Alzheimer's Association

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

Changes in endowment net assets for the years ended June 30, 2021 and 2020 are as follows (in thousands):

| Endowment net assets, June 30, 2019 | \$ | 24,252 |
| :---: | :---: | :---: |
| New gifts |  | - |
| Dividends and interest |  | 693 |
| Net appreciation (realized and unrealized) |  | 798 |
| Appropriation |  | $(1,491)$ |
| Endowment net assets, June 30, 2020 |  | 24,252 |
| New gifts |  | 253 |
| Dividends and interest |  | 831 |
| Net appreciation (realized and unrealized) |  | 3,940 |
| Appropriation |  | $(4,771)$ |
| Endowment net assets, June 30, 2021 | \$ | 24,505 |

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or state law requires the Association to retain as a fund of perpetual duration. Deficiencies of this nature are reported in net assets with donor restrictions. There were no deficiencies as of June 30, 2021 or 2020.

## NOTE S - CONCENTRATION OF CREDIT RISK

Certain financial instruments subject the Association to credit risk. Those financial instruments consist primarily of cash, accounts receivable, beneficial interest in split-interest agreements and investments. The Association maintains its cash balance in financial institutions, which at times may exceed federally insured limits. The Association has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash. Concentration of credit risk with respect to receivables is limited due to the large number of accounts and low average cash balance. Concentration of credit risk with respect to the beneficial interest in split-interest agreements is limited through the diversification of the trust assets. The Association's investment policy also stipulates appropriate diversification of investment balances. As of June 30, 2021 and 2020, the Association had no significant concentration of credit risk in investments.

## NOTE T - SUBSEQUENT EVENTS

The Association evaluated its June 30, 2021 consolidated financial statements for subsequent events through October 18, 2021, the date the consolidated financial statements were available to be issued. The Association is not aware of any subsequent events that would require recognition or disclosure in the consolidated financial statements.

SUPPLEMENTARY INFORMATION

## Alzheimer's Association

## ASSETS

Cash and cash equivalents
Pledges receivable, net
Other receivables
Inventories of education materials, at cost
Investments
Prepaid expenses
Assets held in trust
Fixed assets, net
Beneficial interest in split-interest agreements
Beneficial interest in perpetual trusts
Other assets
Total assets

## IABILITIES AND NET ASSETS

## Liabilities

Accounts payable
Grants payable, net
Deferred compensation payable
Accrued expenses and other liabilities
Self-insurance reserve
Gift annuity obligations
Contract liability
Deferred rent
Total liabilities

## Net assets

Without donor restrictions
With donor restrictions

Total net assets
Total liabilities and net assets

## CONSOLIDATING STATEMENT OF FINANCIAL POSITION

June 30, 2021
(In thousands)

|  | heimer's ociation | AIM |  | AIMPAC |  | Alzheimer's Association International |  | Coalition of New York State Alzheimer's Association Chapters |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 25,880 | \$ | 501 | \$ | 154 | \$ | 14 | \$ | 38 | \$ | - | \$ | 26,587 |
|  | 70,423 |  | 198 |  | - |  | - |  | - |  | - |  | 70,621 |
|  | 7,915 |  | - |  | 1 |  | - |  | 1,869 |  | $(1,830)$ |  | 7,955 |
|  | 1,516 |  | - |  | - |  | - |  | - |  | - |  | 1,516 |
|  | 324,420 |  | - |  | - |  | - |  | - |  | - |  | 324,420 |
|  | 6,281 |  | 11 |  | - |  | - |  | - |  | - |  | 6,292 |
|  | 339 |  | - |  | - |  | - |  | - |  | - |  | 339 |
|  | 21,107 |  | - |  | - |  | - |  | - |  | - |  | 21,107 |
|  | 7,458 |  | - |  | - |  | - |  | - |  | - |  | 7,458 |
|  | 31,483 |  | - |  | - |  | - |  | - |  | - |  | 31,483 |
|  | 822 |  | - |  | - |  | - |  | - |  | - |  | 822 |
| \$ | 497,644 | \$ | 710 | \$ | 155 | \$ | 14 | \$ | 1,907 | \$ | $(1,830)$ | \$ | 498,600 |


| \$ | 6,510 | \$ | - | \$ | - | \$ | - | \$ | 1,774 | \$ | $(1,773)$ | \$ | 6,511 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 93,003 |  | - |  | - |  | - |  | - |  | - |  | 93,003 |
|  | 911 |  | - |  | - |  | - |  | - |  | - |  | 911 |
|  | 24,857 |  | 58 |  | - |  | - |  | - |  | (57) |  | 24,858 |
|  | 970 |  | - |  | - |  | - |  | - |  | - |  | 970 |
|  | 5,000 |  | - |  | - |  | - |  | - |  | - |  | 5,000 |
|  | 3,482 |  | - |  | - |  | - |  | - |  | - |  | 3,482 |
|  | 7,814 |  | - |  | - |  | - |  | - |  | - |  | 7,814 |
|  | 142,547 |  | 58 |  | - |  | - |  | 1,774 |  | $(1,830)$ |  | 142,549 |
|  | 211,697 |  | 652 |  | 155 |  | 14 |  | 133 |  | - |  | 212,651 |
|  | 143,400 |  | - |  | - |  | - |  | - |  | - |  | 143,400 |
|  | 355,097 |  | 652 |  | 155 |  | 14 |  | 133 |  | - |  | 356,051 |
| \$ | 497,644 | \$ | 710 | \$ | 155 | \$ | 14 | \$ | 1,907 | \$ | $(1,830)$ | \$ | 498,600 |

## Alzheimer's Association

## CONSOLIDATING STATEMENT OF FINANCIAL POSITION

June 30, 2020
(In thousands)

## ASSETS

Cash and cash equivalents
Pledges receivable, net
Other receivables
Inventories of education materials, at cost
Investments
Prepaid expenses
Assets held in trust
Fixed assets, net
Beneficial interest in split-interest agreements
Beneficial interest in perpetual trusts
Other assets
Total assets

## IABILITIES AND NET ASSETS

## Liabilities

Accounts payable
Grants payable, net
Deferred compensation payable
Accrued expenses and other liabilities
Self-insurance reserve
Gift annuity obligations
Contract liability
Deferred rent
Total liabilities

## Net assets

Without donor restrictions
With donor restrictions

Total net assets
Total liabilities and net assets

|  | eimer's ociation | AIM |  | AIMPAC |  | Alzheimer's Association International |  | Coalition of New <br> York State <br> Alzheimer's <br> Association Chapters |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 34,909 | \$ | 459 | \$ | 136 | \$ | 5 | \$ | 35 | \$ | - | \$ | 35,544 |
|  | 43,783 |  | - |  | - |  | - |  | - |  | - |  | 43,783 |
|  | 8,650 |  | 10 |  | - |  | - |  | 2,266 |  | $(2,155)$ |  | 8,771 |
|  | 1,144 |  | - |  | - |  | - |  | - |  | - |  | 1,144 |
|  | 259,215 |  | - |  | - |  | - |  | - |  | - |  | 259,215 |
|  | 5,124 |  | 11 |  | - |  | - |  | - |  | - |  | 5,135 |
|  | 273 |  | - |  | - |  | - |  | - |  | - |  | 273 |
|  | 22,616 |  | - |  | - |  | - |  | 2 |  | - |  | 22,618 |
|  | 7,776 |  | - |  | - |  | - |  | - |  | - |  | 7,776 |
|  | 26,029 |  | - |  | - |  | - |  | - |  | - |  | 26,029 |
|  | 828 |  | - |  | - |  | - |  | - |  | - |  | 828 |
| \$ | 410,347 | S | 480 | \$ | 136 | \$ | 5 | \$ | 2,303 | \$ | $(2,155)$ | \$ | 411,116 |


| \$ | 9,481 | \$ | 7 | \$ | - | \$ | - | \$ | 2,194 | \$ | $(2,132)$ | \$ | 9,550 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 82,909 |  | - |  | - |  | - |  | - |  | - |  | 82,909 |
|  | 604 |  | - |  | - |  | - |  | - |  | - |  | 604 |
|  | 20,360 |  | 11 |  | - |  | - |  | - |  | (23) |  | 20,348 |
|  | 933 |  | - |  | - |  | - |  | - |  | - |  | 933 |
|  | 5,525 |  | - |  | - |  | - |  | - |  | - |  | 5,525 |
|  | 5,776 |  | - |  | - |  | - |  | - |  | - |  | 5,776 |
|  | 8,483 |  | - |  | - |  | - |  | - |  | - |  | 8,483 |
|  | 134,071 |  | 18 |  | - |  | - |  | 2,194 |  | $(2,155)$ |  | 134,128 |
|  | 139,186 |  | 462 |  | 136 |  | 5 |  | 109 |  | - |  | 139,898 |
|  | 137,090 |  | - |  | - |  | - |  | - |  | - |  | 137,090 |
|  | 276,276 |  | 462 |  | 136 |  | 5 |  | 109 |  | - |  | 276,988 |
| \$ | 410,347 | \$ | 480 | \$ | 136 | \$ | 5 | \$ | 2,303 | \$ | $\underline{(2,155)}$ | \$ | 411,116 |

Revenues, gains and other support
Contributions
Conference egistration, contributed services and other
Dividends and interest, net of investment-related expense
Total revenues, gains and other support

Expenses
Program s
Program services
Care, support and risk. reduction
Research
Concern and awareness
Diversity and inclusion
Diversity and inclusion
Public policy
Mield program support
Total program services
Supporting service
Supporting sers
Fundraising
Management and genera
Total supporting services
Total expenses
Excess (deficiency) from operations
ther changes in net assets
Net realized and unrealized gains (losses) in value of investments Change in value of split-interest agreements Change in value of
Bad debt expense

Total other changes in net assets
TOTAL EXCESS (DEFICIENCY)

|  | Office | Alabama |  | Alaska |  | Aloha |  | Arkansas |  | $\begin{gathered} \text { California } \\ \text { Central Coast } \\ \hline \end{gathered}$ |  | California Southland |  | Capital of Texas |  | $\begin{gathered} \text { Central \& North } \\ \text { Florida } \end{gathered}$ |  | Central \& Western Kansas |  | Central \& Vestern Virginia |  | $\begin{gathered} \text { Central New } \\ \text { York } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 205,477 | \$ | 878 | \$ | 68 | \$ | 691 | \$ | 434 | \$ | 2,372 | \$ | 7.048 | \$ | 882 | \$ | 2,207 | \$ | 505 | \$ | 766 | \$ | 2,920 |
|  | 8,996 |  | 9 |  | - |  | 3 |  | - |  | (26) |  | (2) |  | - |  | 4 |  | 28 |  | 37 |  | 2 |
|  | 8,018 |  | - |  | - |  | 92 |  | - |  | 201 |  | - |  | - |  | 4 |  | 6 |  | 2 |  | 3 |
|  | 222,491 |  | 887 |  | 68 |  | 786 |  | 434 |  | 2,547 |  | 7,046 |  | 882 |  | 2,215 |  | 539 |  | 805 |  | 2,925 |
|  | 41,881 |  | 243 |  | 61 |  | 348 |  | 270 |  | 467 |  | 1,290 |  | 268 |  | 677 |  | 288 |  | 331 |  | 898 |
|  | 70,297 |  | - |  | - |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  |
|  | 52,473 |  | 204 |  | 51 |  | 292 |  | 227 |  | 393 |  | 1,086 |  | 225 |  | 569 |  | 242 |  | 279 |  | 756 |
|  | $(3,777)$ |  | 34 |  | 9 |  | 49 |  | 38 |  | 65 |  | 181 |  | 38 |  | 95 |  | 40 |  | 46 |  | 126 |
|  | 9,095 |  | 49 |  | 12 |  | 70 |  | 54 |  | 94 |  | 260 |  | 54 |  | 137 |  | 58 |  | 67 |  | 181 |
|  | 963 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  |
|  | 1,552 |  | 9 |  | 2 |  | 14 |  | 11 |  | 18 |  | 50 |  | 10 |  | 26 |  | 11 |  | 13 |  | 35 |
|  | 172,484 |  | 539 |  | 135 |  | 773 |  | 600 |  | 1,037 |  | 2,867 |  | 595 |  | 1,504 |  | 639 |  | 736 |  | 1,996 |
|  | 34,490 |  | 132 |  | 33 |  | 189 |  | 147 |  | 254 |  | 701 |  | 145 |  | 368 |  | 156 |  | 180 |  | 488 |
|  | 5,969 |  | 40 |  | 10 |  | 58 |  | 45 |  | 78 |  | 214 |  | 44 |  | 113 |  | 48 |  | 55 |  | 149 |
|  | 40,459 |  | 172 |  | 43 |  | 247 |  | 192 |  | 332 |  | 915 |  | 189 |  | 481 |  | 204 |  | 235 |  | 637 |
|  | 212,943 |  | 711 |  | 178 |  | 1,020 |  | 792 |  | 1,369 |  | 3,782 |  | 784 |  | 1,985 |  | 843 |  | 971 |  | 2,633 |
|  | 9,548 |  | 176 |  | (110) |  | (234) |  | ${ }^{(358)}$ |  | 1,178 |  | 3,264 |  | 98 |  | 230 |  | (304) |  | (166) |  | 292 |


| 37,715 | - | - |  | - | 62 | - | - | 19 | 38 | 17 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (266) |  | - |  | $\checkmark$ | - |  |  | - |  | 41 |
| 3,645 |  | - |  | - | 795 | - | - | 4 | - | 15 |
| (2,413) | - | - | (1) | (2) | 3 | (4) | 1 | (3) | (1) | - |
| 38,681 | - | - | (1) | (2) | 860 | (4) | 1 | 20 | 37 | 73 |

## Revenues, gains and other support <br> Contributions <br> Conierence registration, contributed services and other ends and interest, net of investment-related expenses

Total revenues, gains and other support

Expenses
Program services
Care, support and risk reduction
Research
Concern and awareness
Diversity and inclusion
Public policy
Mission engagement
Field program support
Total program services
Supporting services
Supporing seen
Fundraising
Management and genera
Total supporting services
Total expenses
Excess (deficiency) from operations
her changes in net assets
Net realized and unrealized gains (losses) in value of investments Change in value of split-interest agreements Change in value of
Bad debt expense

Total other changes in net assets
total excess (deficiency)

| Central Ohio |  | Cleveland Area |  | Colorado |  | Connecticut |  | Dallas \& NE Texas |  | Delaware Valley |  | Desert <br> Southwest |  | Eastern NorthCarolina |  | Florida Gulf |  | Georgia |  | Greater Cincinnati |  | Greater East Ohio Area |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,504 | \$ | 2,566 | \$ | 3,630 | \$ | 2,259 | \$ | 2,224 | \$ | 3,681 | \$ | 2,700 | \$ | 1,105 | \$ | 6,183 | \$ | 3,784 | \$ | 1,926 | \$ | 907 |
|  |  |  | 9 |  | 6 |  | 71 |  | 7 |  | 12 |  | 77 |  | - |  | (4) |  | 63 |  | 29 |  | 1 |
|  | 13 |  | 33 |  | 45 |  | 7 |  | 1 |  | 54 |  | 37 |  | $-$ |  | 37 |  | - |  | 29 |  | 8 |
|  | 1,517 |  | 2,608 |  | 3,681 |  | 2,337 |  | 2,232 |  | 3,747 |  | 2,814 |  | 1,105 |  | 6,216 |  | 3,847 |  | 1,984 |  | 916 |


| 455 | 487 | 1,429 | 853 | 591 | 955 | 1,010 | 281 | 950 | 1,254 | 652 | 296 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 382 | 409 | 1,202 | 717 | 497 | 804 | 850 | 237 | 799 | 1,055 | 548 | 249 |
| 64 | 68 | 200 | 119 | 83 | 134 | 142 | 39 | 133 | 176 | 91 | 41 |
| 92 | 98 | 288 | 172 | 119 | 193 | 204 | 57 | 192 | 253 | 131 | 60 |
| - | - | - | $\checkmark$ | - | - | - | - | - | - | - | - |
| 18 | 19 | 56 | 33 | 23 | 37 | 39 | 11 | 37 | 49 | 25 | 12 |
| 1,011 | 1,081 | 3,175 | 1,894 | 1,313 | 2,123 | 2,245 | 625 | 2,111 | 2,787 | 1,447 | 658 |


| $\begin{gathered} 247 \\ 76 \end{gathered}$ | $\begin{gathered} 264 \\ 81 \end{gathered}$ | $\begin{aligned} & 776 \\ & 238 \end{aligned}$ | $\begin{aligned} & 463 \\ & 142 \end{aligned}$ | $\begin{gathered} 321 \\ 98 \end{gathered}$ | $\begin{aligned} & 519 \\ & 159 \end{aligned}$ | 549 <br> 168 | $\begin{gathered} 153 \\ 47 \end{gathered}$ | 516 158 | 681 208 | $\begin{aligned} & 354 \\ & 108 \end{aligned}$ | 161 49 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 323 | 345 | 1,014 | 605 | 419 | 678 | 717 | 200 | 674 | 889 | 462 | 210 |
| 1,334 | 1,426 | 4,189 | 2,499 | 1,732 | 2,801 | 2,962 | 825 | 2,785 | 3,676 | 1,909 | 868 |
| 183 | 1,182 | (508) | (162) | 500 | 946 | (148) | 280 | 3,43 | 171 | 75 | 48 |


| 79 | 241 | 280 | 34 | 4 | 75 | 178 | - | 174 | - | 136 | 39 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | . | . | 527 | - |  | 3 | (54) | - |  |
| - |  | - | - | $\cdot$ |  | - |  | - | - | - |  |
| - | (35) | (2) | (17) | (4) | (1) | - | - | (6) | (25) | (6) | (2) |
| 79 | 206 | 278 | 17 | - | 601 | 178 | - | 171 | (79) | 130 | 37 |
| \$ 262 | 1,388 | (230) | (145) | 500 | 1,547 | 30 | 280 | 3,602 | 92 | 205 | 85 |

## CONSOLIDATING STATEMENT OF ACTIVITIES - CONTINUED

Year ended June 30, 202
(In thousands)

|  | Greater Idaho |  | Greater Indiana |  | Greater Kentucky \& Southern Indiana |  | Greater |  | Greater Michigan |  | GreaterMissouri |  | Greater NewJersey |  | GreaterPennsylvania |  | GreaterRichmond |  | Heart of America |  | $\underset{\substack{\text { Houston \& SE } \\ \text { Texas }}}{ }$ |  | Hudson Valley |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contributions | \$ | 392 | \$ | 2,584 | \$ | 1,109 | \$ | 2,756 | \$ | 6,180 | \$ | 3,893 | \$ | 2,821 | \$ | 3,639 | \$ | 1,457 | \$ | 1,312 | \$ | 3,022 | \$ | 3,774 |
| Conference registration, contributed sevices and other |  | 3 |  | 33 |  |  |  | 53 |  | 212 |  | 10 |  |  |  | 7 |  | 11 |  |  |  |  |  | 1 |
| Dividends and interest, net of investment-related expenses |  | . |  | 51 |  | 13 |  | 37 |  | 29 |  | 156 |  | - |  | 118 |  | 5 |  | - |  | 89 |  | 4 |
| Total revenues, gains and other support |  | 395 |  | 2,668 |  | 1,122 |  | 2,846 |  | 6,421 |  | 4,059 |  | 2,821 |  | 3,764 |  | 1,473 |  | 1,312 |  | 3,111 |  | 3,779 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Program services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Care, support and risk reduction |  | 225 |  | 735 |  | 507 |  | 808 |  | 1,343 |  | 1,338 |  | 441 |  | 895 |  | 387 |  | 476 |  | 916 |  | 1,212 |
| Research |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Concern and awareness |  | 189 |  | 619 |  | 427 |  | 680 |  | 1,130 |  | 1,126 |  | 371 |  | 753 |  | 326 |  | 401 |  | 771 |  | 1,020 |
| Diversity and inclusion |  | 32 |  | 103 |  | 71 |  | 113 |  | 188 |  | 188 |  | 62 |  | 125 |  | 54 |  | 67 |  | 128 |  | 170 |
| Public policy |  | 45 |  | 148 |  | 102 |  | 163 |  | 271 |  | 270 |  | 89 |  | 181 |  | 78 |  | 96 |  | 185 |  | 244 |
| Mission engagement |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Field program support |  | 9 |  | 29 |  | 20 |  | 31 |  | 52 |  | 52 |  | 17 |  | 35 |  | 15 |  | 19 |  | 36 |  | 47 |
| Total program services |  | 500 |  | 1,634 |  | 1,127 |  | 1,795 |  | 2,984 |  | 2,974 |  | 980 |  | 1,989 |  | 860 |  | 1,059 |  | 2,036 |  | 2,693 |
| Supporting services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fundraising |  | 122 |  | 399 |  | 276 |  | 439 |  | 729 |  | 727 |  | 239 |  | 486 |  | 210 |  | 259 |  | 498 |  | 658 |
| Management and general |  | 37 |  | 122 |  | 84 |  | 134 |  | 223 |  | 222 |  | 73 |  | 149 |  | 64 |  | 79 |  | 152 |  | 201 |
| Total supporting services |  | 159 |  | 521 |  | 360 |  | 573 |  | 952 |  | 949 |  | 312 |  | 635 |  | 274 |  | 338 |  | 650 |  | 859 |
| Total expenses |  | 659 |  | 2,155 |  | 1,487 |  | 2,368 |  | 3,936 |  | 3,923 |  | 1,292 |  | 2,624 |  | 1,134 |  | 1,397 |  | 2,686 |  | 3,552 |
| Excess (deficiency) from operations |  | (264) |  | 513 |  | (365) |  | 478 |  | 2,485 |  | 136 |  | 1,529 |  | 1,140 |  | 339 |  | (85) |  | 425 |  | 227 |
| Other changes in net assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net realized and unreaized gains (losses) in value of investments |  |  |  | 170 |  |  |  | 232 |  | 139 |  | 176 |  | - |  | 108 |  | 88 |  | - |  | 646 |  | 39 |
| Change in value of split-interest agreements |  |  |  |  |  |  |  |  |  |  |  | - |  |  |  | - |  |  |  | - |  | - |  | . |
| Change in value of perpetual trusts |  |  |  | 48 |  | - |  | - |  | - |  | 603 |  | - |  | 202 |  | - |  | - |  | - |  |  |
| Bad debt expense |  | (5) |  | (89) |  | (18) |  | (1) |  | (30) |  | (9) |  | - |  | (1) |  | (1) |  | $-$ |  | (2) |  | (3) |
| Total other changes in net assets |  | (5) |  | 129 |  | (18) |  | 231 |  | 109 |  | 770 |  | - |  | 309 |  | 87 |  | - |  | 644 |  | 36 |
| total excess (deficiency) | \$ | (269) | \$ | 642 | \$ | ${ }^{(383)}$ | \$ | 709 | \$ | 2,594 | \$ | 906 | \$ | 1,529 | \$ | 1,449 | \$ | 426 | \$ | (85) | \$ | 1,069 | \$ | 263 |

## CONSOLIDATING STATEMENT OF ACTIVITIES - CONTINUED

## evenues, gains and other suppor

Contributions
erence registration, contributed services and other Dividends and interest, net of investment-related expenses
Total revenues, gains and other support

| Expenses |
| :--- |
| Program services |

Care, support and risk reductio
Research
Concern and awarenes
Diversity and incl
Public policy
Public policy
Missiol engagement
Frogram support
Total program services
Supporting service
Supporing seen
Fundraising
Management and genera
Total supporting services
Total expenses
Excess (deficiency) from operations

| Illinois | lowa | Long Island | Louisiana | Maine | Massachusetts/ New Hampshire | Miami Valley | $\begin{gathered} \text { Michigan Great } \\ \text { Lakes } \end{gathered}$ | Minnesota North Dakota | Mississippi | Montana | $\begin{gathered} \text { National Capital } \\ \text { Area } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7,256 | 1,650 | 1,800 | 551 | 703 | 7,155 | 1,117 | 1,227 | 5,036 | 329 | 688 | 3,549 |
| 932 | 17 | . | - | - | 163 | 1 | 91 | 9 | ${ }^{(2)}$ | 102 | 3 |
| 56 | - | - | - | - | 32 | 16 | - | 11 | - | . | 5 |
| 8,244 | 1,667 | 1,800 | 551 | 703 | 7,350 | 1,134 | 1,318 | 5,056 | 327 | 790 | 3,557 |
| 2,342 | 661 | 580 | 298 | 210 | 2,404 | 333 | 487 | 1,789 | 170 | 217 | 1,086 |
| 1,971 | 557 | 488 | 251 | 177 | 2,023 | 280 | 410 | 1,505 | 143 | 182 | 914 |
| 328 | 93 | 81 | 42 | 29 | 337 | 47 | 68 | 251 | 24 | 30 | 152 |
| 472 | 133 | 117 | 60 | 42 | 485 | 67 | 98 | 361 | 34 | 44 | 219 |
| 91 | 26 | 23 |  |  | 94 | 13 | 19 | 70 |  |  |  |
| 5,204 | 1,470 | 1,289 | 663 | 466 | 5,343 | 740 | 1,082 | 3,976 | 378 | 481 | 2,413 |
| 1,272 | 359 | 315 | 162 | 114 | 1,306 | 181 | 264 | 972 | 92 | 118 | 590 |
| 389 | 110 | 96 | 50 | 35 | 400 | 55 | 81 | 297 | 28 | 36 | 181 |
| 1,661 | 469 | 411 | 212 | 149 | 1,706 | 236 | 345 | 1,269 | 120 | 154 | 771 |
| 6,865 | 1,939 | 1,700 | 875 | 615 | 7,049 | 976 | 1,427 | 5,245 | 498 | 635 | 3,184 |
| 1,379 | (272) | 100 | (324) | 88 | 301 | 158 | (109) | (189) | (171) | 155 | 373 |

Other changes in net assets
Net realized and unrealized gains (losses) in value of investments Change in value of split-interest agreements Change in value of
Bad debt expense

Total other changes in net assets
total excess (DEFICIENCY)


## CONSOLIDATING STATEMENT OF ACTIVITIES - CONTINUED

Year ended June 30, 2021

## evenues, gains and other suppor

Contributions
 Dividends and interest, net of investment-related expenses
Total revenues, gains and other support

Expenses
Program services
Care, support and risk reduction
Research
Concern and awarenes
Diversity and incl
Public policy
Public policy
Missiol engagement
Frogram support
Total program services
Supporting service
Supporing seen
Fundraising
Management and genera
Total supporting services
Total expenses
Excess (deficiency) from operations
her changes in net assets
Net realized and unrealized gains (losses) in value of investments
Change in value of spilit-interest agreements
Change in value of
Bad debt expense
Total other changes in net assets
TOTAL EXCESS (DEFICIENCY)

| Nebraska |  | New Mexico |  | New York City |  | $\begin{gathered} \text { North Central } \\ \text { Texas } \end{gathered}$ |  | Northeastern New York |  | Northern California \& Northern Nevad |  | Northwest Onio |  | Oklahoma |  | Orange County |  | Oregon \& sw Washington |  | Rhode Island |  |  <br> Finger Lakes Region |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,609 | \$ | 1,520 | \$ | 3,410 | \$ | 1,504 | \$ | 1,568 | \$ | 13,425 | \$ | 731 | \$ | 2,103 | \$ | 3,601 | \$ | 2,075 | \$ | 696 | \$ | 2,043 |
|  |  |  | 6 |  | 3 |  | 1 |  | 16 |  | 578 |  |  |  | , |  | (20) |  | 19 |  | 5 |  | 270 |
|  | $\cdots$ |  | 11 |  | - |  | 50 |  | 1 |  | 64 |  | 1 |  | 41 |  | - |  | . |  | 3 |  | 11 |
|  | 1,609 |  | 1,537 |  | 3,413 |  | 1,555 |  | 1,585 |  | 14,067 |  | 732 |  | 2,146 |  | 3,581 |  | 2,094 |  | 704 |  | 2,324 |


| 355 | 531 | 1,382 | 791 | 590 | 3,910 | 338 | 711 | 511 | 592 | 309 | 703 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 298 | 447 | 1,163 | 665 | 497 | 3,290 | 285 | 598 | 430 | 498 | 260 | 592 |
| 50 | 74 | 194 | 111 | 83 | 548 | 47 | 100 | 72 | 83 | 43 | 99 |
| 72 | 107 | 279 | 160 | 119 | 789 | 68 | 143 | 103 | 119 | 62 | 142 |
| - | - | 5 | - | - | ${ }^{-}$ | - | - | - | - | - |  |
| 14 | 21 | 54 | 31 | 23 | 152 | 13 | 28 | 20 | 23 | 12 | 27 |
| 789 | 1,180 | 3,072 | 1,758 | 1,312 | 8,689 | 751 | 1.580 | 1,136 | 1,315 | 686 | ${ }^{1,563}$ |
| 193 | 288 | 751 | 430 | 321 | 2,124 | 184 | 386 | 278 | 321 | 168 | 382 |
| 59 | 88 | 230 | 131 | 98 | 650 | 56 | 118 | 85 | 98 | 51 | 117 |
| 252 | 376 | 981 | 561 | 419 | 2,774 | 240 | 504 | 363 | 419 | 219 | 499 |
| 1,041 | 1,556 | 4,053 | 2,319 | 1,731 | 11,463 | 991 | 2,084 | 1,499 | 1,734 | 905 | 2,062 |
| 568 | (19) | (640) | (764) | (146) | 2,604 | (259) | 62 | 2,082 | 360 | (201) | 262 |



# CONSOLIDATING STATEMENT OF ACTIVITIES - CONTINUED 

Year ended June 30, 202

## Revenues, gains and other support

Contributions
ence registration, contributed services and other Dividends and interest, net of investment-related expenses
Total revenues, gains and other support
xpenses
Program sevi
Care, support and risk reductio
Research
Concern and awarenes
Diversity and inc
Public policy
Public policy
Missiol engagement
Frogram support
Total program services
Supporting service
Supporting se
Fundraising
Management and genera
Total supporting services
Total expenses
Excess (deficiency) from operations
her changes in net assets
Net realized and unrealized gains (losses) in value of investments
Change in value of spili-interest agreements Change in value of
Bad debt expense

Total other changes in net assets
TOTAL EXCESS (DEFICIENCY)

| San Antonio \& South Texas | San Diego \& Imperial | South Carolina | South Dakota | Southeast Florida | Southeastern Virginia | Tennessee | Utah | Vermont | Washington State | West Texas | West Virginia |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,086 | \$ 1,281 | \$ 3,021 | 231 | 2,596 | 929 | 2,020 | 865 | 394 | \$ 4,558 | 653 | 894 |
| 6 | 7 | 29 | - | 16 | 49 | 11 | 59 | - | 17 | - |  |
| - | - | 11 | - | 110 | 25 | 15 | - | - | - | - | . |
| 1,092 | 1,288 | 3,061 | 231 | 2,722 | 1,003 | 2,046 | 924 | 394 | 4,575 | 653 | 894 |
| 476 | 643 | 965 | 142 | 682 | 300 | 712 | 370 | 172 | 1,356 | 309 | 247 |
| 400 | 541 | 812 | 120 | 574 | 253 | 599 | 311 | 145 | 1,141 | 260 | 208 |
| 67 | 90 | 135 | 20 | 96 | 42 | 100 | 52 | 24 | 190 | 43 | 35 |
| 96 | 130 | 195 | 29 | 138 | 61 | 144 | 75 | 35 | 274 | 62 | 50 |
| - | - | - | - | - | - | - | - | - | - | - |  |
| 19 | 25 | 38 | 6 | 27 | 12 | 28 | 14 | 7 | 53 | 12 | 10 |
| 1,058 | 1,429 | 2,145 | 317 | 1.517 | 668 | 1,583 | 822 | 383 | 3,014 | 686 | 550 |
| 259 | 349 | 524 | 77 | 371 | 163 | 387 | 201 | 94 | 737 | 168 | 134 |
| 79 | 107 | 160 | 24 | 113 | 50 | 118 | 61 | 29 | 225 | 51 | 41 |
| 338 | 456 | 684 | 101 | 484 | 213 | 505 | 262 | 123 | 962 | 219 | 175 |
| 1,396 | 1,885 | 2,829 | 418 | 2.001 | 881 | 2,088 | 1,084 | 506 | 3,976 | 905 | 725 |
| (304) | (597) | 232 | (187) | 721 | 122 | (42) | (160) | (112) | 599 | (252) | 169 |



## Alzheimer's Association

## CONSOLIDATING STATEMENT OF ACTIVITIES - CONTINUED

Year ended June 30, 202
(In thousands)
evenues, gains and other support
Conference registration, contributed services and other Dividends and interest, net of investment-related expenses
Total revenues, gains and other support

| Expenses |
| :--- |
| Program se |

Program services
Care, support and risk reduction
Research
Concern and awarenes
Diversity and incl
Public policy
Public policy
field program support
Total program services

## Supporting service <br> Supporing seen Fundraising

Management and genera
Total supporting services
Total expenses
Excess (deficiency) from operations
Other changes in net assets
Net realized and unrealized gains (losses) in value of investments Change in value of split-interest agreements Change in value of
Bad debt expense

Total other changes in net assets
total excess (DEFICIENCY)

| Western |  | $\begin{gathered} \text { Western New } \\ \text { York } \end{gathered}$ |  | Wisconsin |  | Wyoming |  | TotalAlzheimer'sAssociation |  | AIM |  | AIMPAC |  | Alzheimer's Association International |  | Coalition of New York State Alzheimer's Association Chapters |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,724 | \$ | 3,031 | \$ | 3,889 | \$ | 174 | \$ | 383,348 | \$ | 439 | \$ | 196 | \$ | 13 | \$ | 5,367 | \$ | $(4,906)$ | \$ | 384,457 |
|  | 29 |  | 2 |  | 163 |  | . |  | 12,236 |  | 6,649 |  | . |  | . |  |  |  | $(6,657)$ |  | 12,228 |
|  | 13 |  | 11 |  | 16 |  | . |  | 9,595 |  | . |  | - |  | . |  | 7 |  |  |  | 9,602 |
|  | 2,766 |  | 3,044 |  | 4,068 |  | 174 |  | 405,179 |  | 7,088 |  | 196 |  | 13 |  | 5,374 |  | $(11,563)$ |  | 406,287 |


| 563 | 1,041 | 1,425 | 79 | 96,300 | - | - | - | 5,347 | $(4,914)$ | 96,733 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 70,297 |  |  | - |  |  | 70,297 |
| 474 | 876 | 1,199 | 66 | 98,262 |  |  |  |  |  | 98,262 |
| 79 | 146 | 200 | 11 | 3,851 |  |  |  |  |  | 3,851 |
| 114 | 210 | 287 | 16 | 20,073 | 6,898 | 177 | - |  | $(6,649)$ | 20,499 |
|  |  |  | - | 963 |  |  | - |  |  | 963 |
| 22 | 41 | 56 | 3 | 3,676 | - | - | - | - | - | 3,676 |
| 1,252 | 2,314 | 3,167 | 175 | 293,422 | 6,898 | 177 | - | 5,347 | (11,563) | 294,281 |
| 306 | 565 | 774 | 43 | 64,052 | - | - | - |  | - | 64,052 |
| 94 | 173 | 237 | 13 | 15,009 | $-$ | - | 4 | 3 | - | 15,016 |
| 400 | 738 | 1,011 | 56 | 79,061 | - | - | 4 | 3 | - | 79,068 |
| 1,652 | 3,052 | 4,178 | 231 | 372,483 | 6,898 | 177 | 4 | 5,350 | (11,563) | 373,349 |
| 1,114 | (8) | (110) | (57) | 32,696 | 190 | 19 | 9 | 24 | - | 32,938 |


| 61 | 54 | 106 | - | 43,239 | - | - | - |  | 43,239 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | 452 | - | - |  |  | 452 |
|  | - |  |  | 5,454 | - | - | - |  | 5,454 |
| (203) | - | (4) | (1) | $(3,020)$ | - | - | . |  | $(3,020)$ |
| (142) | 54 | 102 | (1) | 46,125 | - | - | - | - | 46,125 |

Revenues, gains and other support
Contributions
Conerence registration, contributed services and other
Dividends and interest, net of investment-related expense
$\quad$ Total revenues, gains and other support

Expenses
Program services
Care, support and risk reduction
Research
Concern and
Diversity and inclusion
Public policy
Mission engagement
Field program support
Total program services
Supporting sevices
Fundraising
Management and general
Total supporting services
Total expenses
Excess (deficiency) from operations
Other changes in net assets
Net realized and unrealized gains (losses) in value of investments Change in value of split-interest agreements Change in value of perpetual trusts
Bad debt expense
Total other changes in net assets
total excess (Deficiency)

|  | Office | Alabama |  | Alaska |  | Aloha |  | Arkansas |  | California Central Coast |  | California Southland |  | Capital of Texas |  | Central \& North Florida |  | $\begin{gathered} \text { Central \& } \\ \text { Western Kansas } \end{gathered}$ |  | Central \& Western Virginia |  | Central NewYork |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 204,658 | \$ | 876 | \$ | 66 | \$ | 808 | \$ | 713 | \$ | 980 | \$ | 4,549 | \$ | 801 | \$ | 3,987 | \$ | 721 | \$ | 849 | \$ | 2,490 |
|  | 4,378 |  | 80 |  | 28 |  | 61 |  | 55 |  | 137 |  | 193 |  | 50 |  | 181 |  | 100 |  | 99 |  | 90 |
|  | 6,208 |  | - |  | - |  | 92 |  | . |  | 176 |  | . |  | . |  | 9 |  | 12 |  | 3 |  | 5 |
|  | 215,244 |  | 956 |  | 94 |  | 961 |  | 768 |  | 1,293 |  | 4,742 |  | 851 |  | 4,177 |  | 833 |  | 951 |  | 2,585 |
|  | 51,477 |  | 277 |  | 49 |  | 307 |  | 242 |  | 429 |  | 1,329 |  | 308 |  | 688 |  | 271 |  | 316 |  | 772 |
|  | 63,810 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  |  |  |
|  | 39,117 |  | 345 |  | 61 |  | 382 |  | 301 |  | 534 |  | 1,654 |  | 383 |  | 856 |  | 337 |  | 393 |  | 960 |
|  | 1,563 |  | 11 |  | 2 |  | 12 |  | 9 |  | 17 |  | 51 |  | 12 |  | 27 |  | 10 |  | 12 |  | 30 |
|  | 8,249 |  | 57 |  | 10 |  | 63 |  | 49 |  | 88 |  | 272 |  | 63 |  | 141 |  | 55 |  | 65 |  | 158 |
|  | 1,720 |  | 12 |  | 2 |  | 13 |  | 10 |  | 18 |  | 56 |  | 13 |  | 29 |  | 11 |  | 13 |  | 33 |
|  | 165,936 |  | 702 |  | 124 |  | 777 |  | 611 |  | 1,086 |  | 3,362 |  | 779 |  | 1,741 |  | 684 |  | 799 |  | 1,953 |
|  | 30,356 |  | 209 |  | 37 |  | 230 |  | 182 |  | 322 |  | 999 |  | 232 |  | 517 |  | 203 |  | 238 |  | 580 |
|  | 6,847 |  | 46 |  | 7 |  | 50 |  | 41 |  | 72 |  | 225 |  | 51 |  | 117 |  | 47 |  | 52 |  | 130 |
|  | 37,203 |  | 255 |  | 44 |  | 280 |  | 223 |  | 394 |  | 1,224 |  | 283 |  | 634 |  | 250 |  | 290 |  | 710 |
|  | 203,139 |  | 957 |  | 168 |  | 1,057 |  | 834 |  | 1,480 |  | 4,586 |  | 1,062 |  | 2,375 |  | 934 |  | 1,089 |  | 2,663 |
|  | 12,105 |  | ${ }^{(1)}$ |  | (74) |  | ${ }^{(96)}$ |  | (66) |  | (187) |  | 156 |  | (211) |  | 1,802 |  | (101) |  | (138) |  | (78) |
|  | 3,936 |  | - |  | - |  | - |  | - |  | 23 |  | - |  | - |  | 62 |  | 37 |  | 16 |  |  |
|  | (371) |  | - |  | - |  |  |  | - |  |  |  | - |  | - |  | . |  | - |  | 19 |  |  |
|  | (83) |  | - |  | - |  | - |  | - |  | ${ }^{(272)}$ |  | - |  | (i) |  | - |  | (2) |  | ${ }^{(2)}$ |  | - |
|  | $(3,285)$ |  | - |  | - |  | - |  | (3) |  | 9 |  | - |  | (1) |  | (1) |  | (24) |  | - |  |  |
|  | 197 |  | - |  | - |  | - |  | (3) |  | (240) |  | - |  | (1) |  | 61 |  | 13 |  | 33 |  | - |
| \$ | 12,302 | \$ | (1) | \$ | (74) | \$ | (96) | \$ | (69) | \$ | (427) | \$ | 156 | \$ | (212) | \$ | 1,863 | \$ | (88) | \$ | (105) | \$ | (78) |

## Revenues, gains and other support <br> Contributions Conference registration, contributed services and other Dividends and interest, net of investment-related expenses <br> Total revenues, gains and other support

Expenses
Program sevvices
Care, support and risk reduction
Research
Concern and
Diversity and inclusion
Public policy
Mission engagement
Field program support
Total program services
Supporting services
Fundraising
Management and general
Total supporting services
Total expenses
Excess (deficiency) from operations
Other changes in net assets
Net realized and unreaized
Net realized and unrealized gains (losses) in value of investments Change in value of split-interest agreements Change in value of
Bad debt expense

Total other changes in net assets
total excess (DEFICIENCY)

| Central Ohio |  | Cleveland Area |  | Colorado |  | Connecticut |  | Dallas \& NE Texas |  | Delaware Valley |  | DesertSouthwest Southwest |  | $\begin{gathered} \text { Eastern North } \\ \text { Carolina } \\ \hline \end{gathered}$ |  | Florida GulfCoast |  | Georgia |  | $\begin{gathered} \text { Greater } \\ \text { Cincinnati } \end{gathered}$ |  | Greater East Ohio Area |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,526 | \$ | 1,631 | \$ | 4,058 | \$ | 3,524 | \$ | 2,640 | \$ | 4,168 | \$ | 4,017 | \$ | 1,596 | \$ | 4,301 | \$ | 3,334 | \$ | 1,905 | \$ | 1,083 |
|  | 163 |  | 134 |  | 296 |  | 214 |  | 169 |  | 280 |  | 267 |  | 80 |  | 227 |  | 293 |  | 166 |  | 94 |
|  | 20 |  | 51 |  | 68 |  | 10 |  | 5 |  | 58 |  | 54 |  | - |  | 53 |  | - |  | 43 |  | 13 |
|  | 1,709 |  | 1,816 |  | 4,422 |  | 3,748 |  | 2,814 |  | 4,506 |  | 4,338 |  | 1,676 |  | 4,581 |  | 3,627 |  | 2,114 |  | 1,190 |


| 504 | 606 | 1,463 | 828 | 689 | 1,136 | 1,082 | 287 | 937 | 1,334 | 688 | 351 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | - |  |  |  |  |  |  |  |
| 627 | 754 | 1,821 | 1,030 | 857 | 1,413 | 1,346 | 357 | 1,166 | 1,660 | 856 | 436 |
| 19 | 23 | 57 | 32 | 27 | 44 | 42 | 11 | 36 | 52 | 27 | 4 |
| 103 | 124 | 299 | 169 | 141 | 232 | 221 | 59 | 192 | 273 | 141 | 72 |
| - | - |  | - |  |  |  |  |  |  |  |  |
| 21 | 26 | 62 | 35 | 29 | 48 | 46 | 12 | 40 | 57 | 29 | 15 |


|  | 37 | 106 | 109 | 13 | 55 | 30 | 69 |  | 68 | - | 63 | 28 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  |  |  |  | 65 |  |  | 1 | (360) |  |  |
|  | - | - | - | - | - | - |  | - |  | - | - |  |
|  | 1 | (4) | (1) | (24) | (2) | (41) | (2) | (1) | (2) | (19) | (2) | (4) |
|  | 38 | 102 | 108 | (11) | 53 | 54 | 67 | (1) | 67 | (379) | 61 | 24 |
| \$ | 11 | (174) | (520) | 881 | 489 | 640 | 672 | 684 | 1.414 | $(1,355)$ | (201) | 4 |

In thousands

|  | Greater Idaho |  | Greater Indiana |  | Greater Kentucky \& Southern Indiana |  | GreaterMaryland |  | GreaterMichigan |  | $\begin{gathered} \text { Greater } \\ \text { Missouri } \end{gathered}$ |  | Greater New Jersey |  | Greater Pennsylvania |  | Greater Richmond |  | Heart of America |  | Houston \& SETexas |  | Hudson Valley |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contributions | \$ | 580 | \$ | 2,865 | \$ | 1,429 | \$ | 2,006 | \$ | 4,230 | \$ | 5,536 | \$ | 2,146 | \$ | 2,732 | \$ | 1,125 | \$ | 1,626 | \$ | 3,226 | \$ | 3,650 |
| Conference registration, contributed services and other |  | 63 |  | 137 |  | 205 |  | 248 |  | 407 |  | 209 |  | 134 |  | 267 |  | 104 |  | 110 |  | 166 |  | 152 |
| Dividends and interest, net of investment-related expenses |  | . |  | 66 |  | 12 |  | 40 |  | 43 |  | 128 |  | - |  | 108 |  | 6 |  | - |  | 69 |  | 7 |
| Total revenues, gains and other support |  | 643 |  | 3,068 |  | 1,646 |  | 2,294 |  | 4,680 |  | 5,873 |  | 2,280 |  | 3,107 |  | 1,235 |  | 1,736 |  | 3,461 |  | 3,809 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Program services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Care, support and risk reduction |  | 207 |  | 766 |  | 449 |  | 801 |  | 1,466 |  | 1,601 |  | 448 |  | 1,032 |  | 407 |  | 517 |  | 983 |  | 1,162 |
| Research |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  |  |  |  |  |  |  |  |  |
| Concern and awareness |  | 258 |  | 954 |  | 559 |  | 997 |  | 1,824 |  | 1,992 |  | 558 |  | 1,284 |  | 507 |  | 643 |  | 1,224 |  | 1,446 |
| Diversity and inclusion |  | 8 |  | 30 |  | 17 |  | 31 |  | 57 |  | 62 |  | 17 |  | 40 |  | 16 |  | 20 |  | 38 |  | 45 |
| Public policy |  | 42 |  | 157 |  | 92 |  | 164 |  | 300 |  | 328 |  | 92 |  | 211 |  | 83 |  | 106 |  | 201 |  | 238 |
| Mission engagement |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  |  |  |  |  |  |  |  |  |
| Field program support |  | 9 |  | 33 |  | 19 |  | 34 |  | 62 |  | 68 |  | 19 |  | 44 |  | 17 |  | 22 |  | 42 |  | 49 |
| Total program services |  | 524 |  | 1,940 |  | 1,136 |  | 2,027 |  | 3,709 |  | 4,051 |  | 1,134 |  | 2,611 |  | 1,030 |  | 1,308 |  | 2,488 |  | 2,940 |
| Supporting services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fundraising |  | 156 |  | 576 |  | 338 |  | 602 |  | 1,102 |  | 1,203 |  | 337 |  | 775 |  | 306 |  | 389 |  | 739 |  | 873 |
| Management and general |  | 35 |  | 128 |  | 76 |  | 135 |  | 247 |  | 271 |  | 76 |  | 175 |  | 69 |  | 86 |  | 166 |  | 195 |
| Total supporting services |  | 191 |  | 704 |  | 414 |  | 737 |  | 1,349 |  | 1.474 |  | 413 |  | 950 |  | 375 |  | 475 |  | 905 |  | 1,068 |
| Total expenses |  | 715 |  | 2,644 |  | 1,550 |  | 2,764 |  | 5,058 |  | 5,525 |  | 1,547 |  | 3,561 |  | 1,405 |  | 1,783 |  | 3,393 |  | 4,008 |
| Excess (deficiency) from operations |  | (72) |  | 424 |  | 96 |  | (470) |  | (378) |  | 348 |  | 733 |  | (454) |  | (170) |  | (47) |  | 68 |  | (199) |
| Other changes in net assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net realized and unreaized gains (losses) in value of investments |  | - |  | 66 |  | - |  | 41 |  | 54 |  | 38 |  | - |  | 50 |  | 8 |  | 3 |  | (19) |  | 21 |
| Change in value of split-interest agreements |  |  |  |  |  |  |  |  |  |  |  | - |  | - |  |  |  |  |  |  |  |  |  |  |
| Change in value of perpetual trusts |  | $\cdot$ |  | (23) |  | - |  |  |  |  |  | (61) |  | - |  | (24) |  | - |  | - |  | - |  | - |
| Bad debt expense |  | (2) |  | (41) |  | (50) |  | (41) |  | (27) |  | (73) |  | - |  | (2) |  | (2) |  | (11) |  | (5) |  | (28) |
| Total other changes in net assets |  | (2) |  | 2 |  | (50) |  | - |  | 27 |  | (96) |  | - |  | 24 |  | 6 |  | (8) |  | (24) |  | (7) |
| total excess (DEFICIENCY) | \$ | (74) | \$ | 426 | \$ | 46 | \$ | (470) | \$ | (351) | \$ | 252 | \$ | 733 | \$ | (430) | \$ | (164) | \$ | (55) | \$ | 44 | \$ | (206) |

## Revenues, gains and other support <br> Contributions Conference registration, contributed services and other Dividends and interest, net of investment-related expenses <br> Total revenues, gains and other support

Expenses
Program services
Care, support and risk reduction
Research
Concern and
Diversity and inclusion
Diversity and in
Public policy
Mission engagement
Field program suport
Total program services
Supporting service
Fundraising
Management and general
Total supporting services
Total expenses
Excess (deficiency) from operations
Other changes in net assets
Net realized and unrealized gains (losses) in value of investments Change in value of split-interest agreements Change in value of perpetual trusts
Bad debt expense
Total other changes in net assets
total excess (DEFICIENCY)

| Illinois |  | lowa |  | Long Island |  | Louisiana |  | Maine |  | Massachusetts/ New Hampshire |  | Miami Valley |  | Michigan Great Lakes |  | Minnesota North Dakota |  | Mississippi |  | Montana |  | $\begin{gathered} \text { National Capital } \\ \text { Area } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 11,212 | \$ | 1,879 | \$ | 3,151 | \$ | 669 | \$ | 667 | \$ | 8,118 | \$ | 1,080 | \$ | 1,036 | \$ | 5,613 | \$ | 482 | \$ | 583 | \$ | 3,670 |
|  | 339 |  | 121 |  | 114 |  | 90 |  | 67 |  | 519 |  | 85 |  | 102 |  | 174 |  | 50 |  | 115 |  | 163 |
|  | 80 |  | . |  | - |  | - |  | - |  | 53 |  | 28 |  | - |  | 23 |  | - |  | - |  | 11 |
|  | 11,631 |  | 2,000 |  | 3,265 |  | 759 |  | 734 |  | 8,690 |  | 1,193 |  | ${ }^{1,138}$ |  | 5,810 |  | 532 |  | 698 |  | 3,844 |


| 2,419 | 654 | 578 | 329 | 252 | 2,585 | 455 | 418 | 1,710 | 198 | 190 | 1,119 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 814 | 719 | 1 | 14 | 17 | 67 | 21 | 28 | ${ }^{-}$ | 37 |  |
| 3,011 | 814 | 719 | 410 | 314 | 3,217 | 567 | 521 | 2,128 | 246 | 237 | 1,392 |
| 94 | 25 | 22 | 13 | 10 | 100 | 18 | 16 | 66 | 8 | 7 | 43 |
| 495 | 134 | 118 | 67 | 52 | 529 | 93 | 86 | 350 | 40 | 39 | 229 |
| 103 | 28 | 25 | 14 | 11 | 110 | 19 | 18 | 73 | 8 | 8 | 47 |
| 6,122 | 1,655 | 1,462 | 833 | 639 | 6,541 | 1,152 | 1,059 | 4,327 | 500 | 481 | 2,830 |


(In thousands)

|  | Nebraska |  | New Mexico |  | New York City |  | $\begin{gathered} \text { North Central } \\ \text { Texas } \end{gathered}$ |  | Northeastern New York |  | Northern California \& Northern Nevada |  | Northwest Ohio |  | Oklahoma |  | Orange County |  | Oregon \& swWashington |  | Rhode Island |  |  <br> Finger Lakes Region |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues, gains and other support Contributions | \$ | 1,114 | \$ | 1,260 | \$ | 3,941 | \$ | 1,772 | \$ | 1,834 | \$ | 12,647 | \$ | 1,020 | \$ | 2,762 | \$ | 1,398 | \$ | 1,628 | \$ | 1,000 | \$ | 2,245 |
| Conference registration, contributed services and other |  | 76 |  | 101 |  | 199 |  | 191 |  | 135 |  | 768 |  | 67 |  | 243 |  | 81 |  | 242 |  | 66 |  | 357 |
| Dividends and interest, net of investment-related expenses |  | - |  | 18 |  |  |  | 87 |  | 1 |  | 87 |  | 5 |  | 44 |  |  |  |  |  | 5 |  | 16 |
| Total revenues, gains and other support |  | 1,190 |  | 1,379 |  | 4,140 |  | 2,050 |  | 1,970 |  | 13,502 |  | 1,092 |  | 3,049 |  | 1,479 |  | 1,870 |  | 1,071 |  | 2,618 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Program sevices |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Care, support and risk reduction |  | 395 |  | 522 |  | 1,368 |  | 837 |  | 579 |  | 3,704 |  | 328 |  | 907 |  | 584 |  | 650 |  | 293 |  | 775 |
| Research |  | - |  | - |  | - |  | - |  | - |  | - |  | . |  | - |  |  |  | - |  |  |  |  |
| Concern and awareness |  | 491 |  | 649 |  | 1,702 |  | 1,041 |  | 721 |  | 4,609 |  | 408 |  | 1,129 |  | 727 |  | 808 |  | 365 |  | 964 |
| Diversity and inclusion |  | 15 |  | 20 |  | 53 |  | 32 |  | 22 |  | 143 |  | 13 |  | 35 |  | 23 |  | 25 |  | 11 |  | 30 |
| Public policy |  | 81 |  | 107 |  | 280 |  | 171 |  | 119 |  | 758 |  | 67 |  | 186 |  | 119 |  | 133 |  | 60 |  | 159 |
| Mission engagement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Field program support |  | 17 |  | 22 |  | 58 |  | 36 |  | 25 |  | 157 |  | 14 |  | 39 |  | 25 |  | 28 |  | 12 |  | 33 |
| Total program services |  | 999 |  | 1,320 |  | 3,461 |  | 2,117 |  | 1,466 |  | 9,371 |  | 830 |  | 2,296 |  | 1,478 |  | 1,644 |  | 741 |  | 1,961 |
| Supporting services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fundraising |  | 297 |  | 392 |  | 1,028 |  | 629 |  | 435 |  | 2,784 |  | 246 |  | 682 |  | 439 |  | 488 |  | 220 |  | 582 |
| Management and general |  | 67 |  | 87 |  | 231 |  | 142 |  | 98 |  | 628 |  | 55 |  | 153 |  | 98 |  | 110 |  | 51 |  | 132 |
| Total supporting services |  | 364 |  | 479 |  | 1,259 |  | 771 |  | 533 |  | 3,412 |  | 301 |  | 835 |  | 537 |  | 598 |  | 271 |  | 714 |
| Total expenses |  | 1,363 |  | 1,799 |  | 4,720 |  | 2,888 |  | 1,999 |  | 12,783 |  | 1,131 |  | 3,131 |  | 2,015 |  | 2,242 |  | 1,012 |  | 2,675 |
| Excess (deficiency) from operations |  | (173) |  | (420) |  | (580) |  | (838) |  | (29) |  | 719 |  | (39) |  | (82) |  | (536) |  | (372) |  | 59 |  | (57) |
| Other changes in net assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net realized and unrealized gains (losses) in value of investments |  | - |  | 41 |  | - |  | 46 |  | 2 |  | 116 |  | 6 |  | 31 |  | - |  | - |  | 6 |  | 20 |
| Change in value of split-interest agreements |  | - |  |  |  | - |  |  |  | . |  | - |  | - |  | - |  | - |  | - |  | - |  | . |
| Change in value of perpetual trusts |  | - |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Bad debt expense |  | (1) |  | (10) |  | (1) |  | - |  | (31) |  | (96) |  | (1) |  | (19) |  | (5) |  | (51) |  | (2) |  | (19) |
| Total other changes in net assets |  | (1) |  | 31 |  | (1) |  | 46 |  | (29) |  | 20 |  | 5 |  | 12 |  | (5) |  | (51) |  | 4 |  | 1 |
| TOTAL EXCESS (DEFICIENCY) | \$ | ${ }^{(174)}$ | \$ | (389) | \$ | (581) | \$ | (792) | \$ | (58) | \$ | 739 | \$ | (34) | \$ | (70) | \$ | (541) | \$ | (423) | \$ | 63 | \$ | (56) |

## Year ended June 30, 2020

(In thousands)

## Revenues, gains and other support <br> Contributions Conference registration, contributed services and other Dividends and interest, net of investment-related expenses <br> Total revenues, gains and other support

Expenses
Program sevices
Care, support and risk reduction
Research
Diversity and inclusion
Diversity and in
Public policy
Mission engagement
Total program services
Supporting services
Fundraising
Management and general
Total supporting services
Total expenses
Excess (deficiency) from operations
Other changes in net assets
Net realized and unreaized gains (losses) in value of investments Change in value of split-interest agreements Change in value of perpetual trusts
Bad debt expense
Total other changes in net assets
total excess (DEFICIENCY)



$\qquad$


## Alzheimer's Association

Revenues, gains and other support
Contributions
Conferenceregistration, contributed services and other
Dividends and interest, net of investment-related expense
Total revenues, gains and other support
Expenses
Program sevices
Care, support and risk reduction
Research
Concern and
Diversity and inclusion
Diversity and in
Public policy
Mission engagement
Field program support
Total program services
Supporting services
Fundraising
Management and general
Total supporting services
total expenses
Excess (deficiency) from operations
Other changes in net assets
Net realized and unrealized gains (losses) in value of investments Change in value of split-interest agreements Change in value of
Bad debt expense

Total other changes in net assels
total Excess (Deficiency)

| Western Carolina |  | $\begin{gathered} \text { Western New } \\ \text { York } \end{gathered}$ |  | Wisconsin |  | Wyoming |  | $\begin{gathered} \text { Total } \\ \text { Alzheimer's } \\ \text { Association } \end{gathered}$ |  | AIM |  | AIMPAC |  | Alzheimer's AssociationInternationa Internationa |  | Coalition of New York State Alzheimer's Associatio Chapters |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,796 | \$ | 3,206 | \$ | 4,201 | \$ | 154 | \$ | 384,138 | \$ | 278 | \$ | 186 | \$ | 3 | \$ | 4,632 | \$ | $(4,244)$ | \$ | 384,993 |
|  | 119 |  | 144 |  | 326 |  | 42 |  | 16,415 |  | 6,025 |  | . |  | - |  |  |  | $(6,040)$ |  | 16,400 |
|  | 19 |  | 16 |  | 24 |  | - |  | 8,085 |  | - |  | - |  | - |  |  |  |  |  | 8,085 |
|  | 1,934 |  | 3,366 |  | 4,551 |  | 196 |  | 408,638 |  | 6,303 |  | 186 |  | 3 |  | 4,632 |  | $(10,284)$ |  | 409,478 |


| 574 | 936 | 1,437 | 83 | 107,170 | - | - | - | 4,244 | $(4,244)$ | 107,170 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| . | . | 析 | - | 63,810 | . | . | . |  | - | 63,810 |
| 714 | 1,165 | 1,788 | 103 | 108,419 |  | - |  |  |  | 108,419 |
| 22 | 36 | 56 | 3 | 3,718 | - | - | - |  | - | 3,718 |
| 117 | 192 | 294 | 17 | 19,646 | 6,322 | 165 | - | - | $(6,040)$ | 20,093 |
| - | - | - | - | ${ }^{-}$ | - | - | - | - | - |  |
| 24 | 40 | 61 | 4 | 4,085 | - | $\cdot$ | - | - | - | 4,085 |
| 1,451 | 2,369 | 3,636 | 210 | 306,848 | 6,322 | 165 | - | 4,244 | $(10,284)$ | 307,295 |


| ${ }^{431}$ | 704 | 1,080 | 62 | 72,213 | - | - | - | - | - | 72,213 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 100 | 157 | 243 | 14 | 16,257 | - | . | 2 | 415 |  | 16,674 |
| 531 | 861 | 1,323 | 76 | 88,470 | . | . | 2 | 415 | - | 88,887 |
| 1,982 | 3,230 | 4,959 | 286 | 395,318 | 6,322 | 165 | 2 | 4,659 | $(10,284)$ | 396,182 |
| (48) | 136 | (408) | (90) | 13,320 | (19) | 21 | 1 | (27) | - | 13,296 |



